



PRESS INFORMATION

BUSINESS RESULTS FOR THE FIRST QUARTER OF 2011/2012

(1 APRIL 2011 to 30 JUNE 2011)

- Sales and earnings further increased
- New customers acquired
- Quality and innovation as drivers of growth

| | | | |
|---------------|------------|-----------------------|---------------|
| SALES | EUR | 116.95 million | +14.5% |
| EBITDA | EUR | 10.77 million | +20.0% |
| EBIT | EUR | 6.79 million | +41.1% |

VIENNA – 18 August 2011 - DO & CO Restaurants & Catering AG is announcing today the results in accordance with IFRS for the first quarter of 2011/2012 (1 April 2011 to 30 June 2011).

In the first quarter of its 2011/2012 business year, the DO & CO Group achieved sales of EUR 116.95 million, an increase of 14.5% (EUR 14.82 million) over the first three months of the previous year.

| Sales by division | Q1 2011/12 in Mio € | Q1 2010/11 in Mio € | Change in Mio € | Change in % |
|---------------------------------|------------------------|------------------------|--------------------|----------------|
| Airline Catering | 85.62 | 75.75 | 9.87 | 13.0% |
| International Event Catering | 15.32 | 11.38 | 3.95 | 34.7% |
| Restaurants, Lounges & Hotel | 16.01 | 15.00 | 1.00 | 6.7% |
| Group sales | 116.95 | 102.13 | 14.82 | 14.5% |

At the same time, the DO & CO Group also managed to increase its results on a year-on-year basis.

| Group | Q1 2011/12 in Mio € | Q1 2010/11 in Mio € | Change in Mio € | Change in % |
|---------------------------|------------------------|------------------------|--------------------|----------------|
| Sales | 116.95 | 102.13 | 14.82 | 14.5% |
| EBITDA | 10.77 | 8.98 | 1.79 | 20.0% |
| Depreciation/amortization | -3.98 | -4.16 | 0.19 | 4.4% |
| EBIT | 6.79 | 4.81 | 1.98 | 41.1% |
| EBITDA margin | 9.2% | 8.8% | | |
| EBIT margin | 5.8% | 4.7% | | |
| Employees | 4,043 | 3,638 | 405 | 11.1% |

Consolidated earnings before interest and tax (EBIT) of the DO & CO Group were EUR 6.79 million in the first quarter of 2011/2012 – a plus of EUR 1.98 million over the previous year’s period. At the same time, its EBIT margin could be increased from 4.7% in the previous year to 5.8% in the current year’s first quarter. EBITDA of the DO & CO Group was EUR 10.77 million – a rise of EUR 1.79 million against the first quarter in the previous business year. Its EBITDA margin was 9.2% (PY: 8.8%).

Below, a detailed account is given of the development of the three divisions of the DO & CO Group:

1. AIRLINE CATERING

| Airline Catering | Q1 2011/12 in Mio € | Q1 2010/11 in Mio € | Change in Mio € | Change in % |
|-----------------------------|------------------------|------------------------|--------------------|----------------|
| Sales | 85.62 | 75.75 | 9.87 | 13.0% |
| EBITDA | 8.02 | 6.72 | 1.30 | 19.4% |
| Depreciation/amortization | -3.50 | -3.42 | -0.08 | -2.3% |
| EBIT | 4.52 | 3.30 | 1.22 | 37.0% |
| EBITDA margin | 9.4% | 8.9% | | |
| EBIT margin | 5.3% | 4.4% | | |
| Share in consolidated sales | 73.2% | 74.2% | | |

In the first quarter of the 2011/2012 business year, the Airline Catering division reported sales of EUR 85.62 million, corresponding to a growth rate of 13.0% over the previous year’s period. At 73.2%, the division’s contribution to Group sales remained the same as last year. EBITDA and EBIT could once again be substantially improved over the corresponding period of the previous year. EBITDA, posted at EUR 8.02 million, reported a plus of EUR 1.30 million (+19.4%) over the previous year. EBIT grew from EUR 3.30 million to EUR 4.52 million (+37.0%). The EBIT margin at the Airline Catering division could be improved from 4.4% in the first quarter of 2010/2011 to 5.3% in the first quarter of the current business year.

In the first three months of the 2011/2012 business year, all DO & CO locations managed to increase their sales vis-à-vis last year’s figures and to strengthen their market position.

Contributors to their excellent performance were new customers as well as brisk business with existing customers. The London Heathrow location launched its catering service for two daily long-distance runs operated by Jet Airways, an Indian airline, to Delhi and for a daily long-distance flight to Mumbai. Moreover, this quarter’s figures are the first to include the Emirates account at London Heathrow which was obtained last year and which involves five daily long-distance flights to Dubai.

At New York's JFK Airport, the DO & CO location was also able to increase its business volume. It renewed its contracts with the Asian quality carrier Cathay Pacific and with Turkish Airlines, and both airlines increased their flight frequencies. In Germany, the DO & CO portfolio of quality-focused and service-oriented airlines could be further extended through Oman Air, Qatar Airways and Gulf Air. Oman Air was also added as a new customer at the Malpensa Airport in Milan. These new acquisitions enabled us not only to compensate for the cuts in airline catering made by some of our customers, but actually to considerably boost the business volume of the Airline Catering division.

2. INTERNATIONAL EVENT CATERING

| International Event Catering | Q1 2011/12 in Mio € | Q1 2010/11 in Mio € | Change in Mio € | Change in % |
|------------------------------|------------------------|------------------------|--------------------|----------------|
| Sales | 15.32 | 11.38 | 3.95 | 34.7% |
| EBITDA | 1.52 | 1.11 | 0.41 | 36.5% |
| Depreciation/amortization | -0.19 | -0.26 | 0.07 | 27.2% |
| EBIT | 1.33 | 0.85 | 0.48 | 56.1% |
| EBITDA margin | 9.9% | 9.8% | | |
| EBIT margin | 8.7% | 7.5% | | |
| Share in consolidated sales | 13.1% | 11.1% | | |

The International Event Catering division rang up EUR 15.32 million in sales in the first quarter of 2011/2012, a plus of 34.7% over the previous year (from EUR 11.38 million). The growth was due mostly to a roster of major events, a field where DO & CO has risen to become a leading provider worldwide.

In the first quarter of the 2011/2012 business year the division handled seven Formula 1 grand prix races and two other large-scale sports events.

In Madrid, the annual venue of a tennis tournament as part of the ATP Tennis Masters Series, the international DO & CO event team was once again responsible for the culinary services for some 34,000 VIPs and the tournament players themselves.

London was the venue for determining Europe's best football club within the scope of the UEFA Champions League. At the traditional Wembley Stadium DO & CO again acted as the culinary host for over 7,000 VIP guests. The regular events segment also reported a boost in its sales figures.

With an EBITDA of EUR 1.52 million in the first quarter of the 2011/2012 business year, the International Event Catering division exceeded the previous year's quarter

(EUR 1.11 million). Its EBITDA margin amounts to 9.9% (PY: 9.8%). Its EBIT could be increased from EUR 0.85 million in the first quarter of the prior business year to EUR 1.33 million, and its EBIT margin similarly surpassed the previous year's figure (8.7% vs. 7.5%).

3. RESTAURANTS, LOUNGES & HOTEL

| Restaurants, Lounges & Hotel | Q1 2011/12 in Mio € | Q1 2010/11 in Mio € | Change in Mio € | Change in % |
|------------------------------|------------------------|------------------------|--------------------|----------------|
| Sales | 16.01 | 15.00 | 1.00 | 6.7% |
| EBITDA | 1.23 | 1.14 | 0.08 | 7.3% |
| Depreciation/amortization | -0.29 | -0.49 | 0.19 | 40.0% |
| EBIT | 0.93 | 0.66 | 0.28 | 42.2% |
| EBITDA margin | 7.7% | 7.6% | | |
| EBIT margin | 5.8% | 4.4% | | |
| Share in consolidated sales | 13.7% | 14.7% | | |

In the first quarter of the 2011/2012 business year, the Restaurants, Lounges & Hotel division boosted sales by 6.7%, from EUR 15.00 million in the previous year's period to EUR 16.01 million. Growth was due chiefly to the lounges segment and the "Henry" gourmet brand. The restaurants continue to operate at full capacity, managing to give a boost to their earnings.

EBITDA, amounting to EUR 1.23 million, could be increased by 7.3% over the previous year's period (EUR 1.14 million). At 7.7%, the EBITDA margin was slightly above that of the corresponding quarter in 2010/2011 (7.6%). EBIT was raised from EUR 0.66 million in the first quarter of the previous business year to EUR 0.93 million. At 5.8%, the EBIT margin is also up from the previous year's quarter (4.4%).

STOCK

In the first quarter of 2011/2012, the price of DO & CO stock rose by 12.8% on the Vienna Stock Exchange, trading at a maximum of EUR 34.00 at the closure of 30 June 2011. Compared to this, the Austrian ATX index lost 4.0% over the same period, closing at 2,766.73 points on 30 June 2011.

At the Istanbul Exchange, DO & CO stock enjoyed an even steeper rise of 26.0% over the same period, closing with a maximum price of TRY 81.25 at the ISE100 on 30 June 2011. With this increase, the DO & CO stock grew at a markedly better rate

than the Turkish ISE100 index which fell by 1.8% to 63,269.40 points in the same period.

OUTLOOK

DO & CO considers that its singular business model, characterized as it is by its strong diversification, continues to offer excellent growth prospects in spite of a volatile market environment.

As has been shown several times in the past, DO & CO builds its business concept on the value added by its customers while operating at competitive costs.

Flexibility and a unique company structure, driven by committed and professionally trained staff, are providing an excellent basis to stay on the growth course. Its rich portfolio of brands and business lines, supported by a strong value creation chain within the Group, enables DO & CO to rapidly respond to changing market needs while remaining competitive on costs thanks to the good capacity utilization of its gourmet kitchens.

As a premium hospitality brand, DO & CO can handle ever more segments for its customers, as it is one of the few suppliers that offer a highly diverse range of services. Thus, its close business relationship with Turkish Airlines was further intensified in Turkey through the opening of a new lounge in Istanbul. This lounge, comprising some 3,000 sqm in space, is not just one of the largest in Europe but also extremely innovative in its layout, providing passengers with a wide range of attractions that are designed to improve customer loyalty and, ultimately, increase passenger numbers for the airline (concept of value creation).

The segments dealing with international event catering and the restaurants are expected to produce further growth in the future. Performance expectations are particularly good for the new "Henry" gourmet line and the K.u.K. Hofzuckerbäckerei Demel.

The DO & CO management is highly confident that it can continue its successful performance of the past years and expects to further increase its current business.

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| ISIN | AT0000818802 |
| Security abbreviation | DOC, DOCO |
| Reuters | DOCO.VI, DOCO.IS |
| Bloomberg | DOC AV, DOCO. TI |
| Number of Shares | 9,744,000 |
| Listed nominal | 19,488,000 EUR |
| Indices | ATX Prime, ISE100 |
| Official quotation | Vienna, Istanbul |
| Currency | EUR, TRY |
| Initial listing | 30.06.1998 (VSE) 02.12.2010 (ISE) |

Financial calendar:

17 November 2011
9 February 2012

Result of the first half of 2011/2012
Result of the first three quarters of 2011/2012