RESULT FOR THE FIRST TO THIRD QUARTERS OF 2012/2013

(1 APRIL 2012 to 31 December 2012)

- . Sales and earnings further boosted
- . Quality focus prevails on an international scale
- . Acquisition in Poland completed, another market for DO & CO

SALES	EUR	442.19 million	+22.2%
EBITDA	EUR	42.74 million	+15.0%
EBIT	EUR	31.03 million	+24.8%

VIENNA – 7 February 2013 – DO & CO Aktiengesellschaft today is publishing its results in accordance with IFRS for the first three quarters of its 2012/2013 business year (1 April 2012 to 31 December 2012).

In the first three quarters of 2012/2013, the DO & CO Group achieved sales of EUR 442.19 million, a rise by 22.2% or EUR 80.36 million over the previous year's period.

Sales	Q1-Q3 2012/13 in Mio €	Q1-Q3 2011/12 in Mio €		
Airline Catering	299.78	269.54	30.24	11.2%
International Event Catering	64.16	39.68	24.48	61.7%
Restaurants, Lounges & Hotel	78.25	52.61	25.65	48.7%
Group sales	442.19	361.82	80.36	22.2%

At the same time, the DO & CO Group also managed to increase its results on a yearon-year basis.

Group	Q1-Q3 2012/13 in Mio €	Q1-Q3 2011/12 in Mio €	Change in Mio €	Change in %
Sales	442.19	361.82	80.36	22.2%
EBITDA	42.74	37.17	5.57	15.0%
Depreciation/amortization	-11.71	-12.30	0.60	4.9%
EBIT	31.03	24.87	6.17	24.8%
EBITDA margin	9.7%	10.3%		
EBIT margin	7.0%	6.9%		
Employees	5,642	4,124	1,518	36.8%

Consolidated earnings before interest and tax (EBIT) of the DO & CO Group amounted to EUR 31.03 million for the first three quarters of 2012/2013, or higher by EUR 6.17 million than in the first nine months of the previous business year. The EBIT margin is set at 7.0% (PY: 6.9%). For its EBITDA, the DO & CO Group reports EUR 42.74 million, or a rise of EUR 5.57 million over the corresponding period in the previous year. The EBITDA margin is 9.7% (PY: 10.3%).

Below, a detailed account is given of the development of the three divisions of the DO & CO Group:

Airline Catering	Q1-Q3 2012/13 in Mio €	Q1-Q3 2011/12 in Mio €	Change in Mio €	Change in %
Sales	299.78	269.54	30.24	11.2%
EBITDA	30.02	28.52	1.50	5.3%
Depreciation/amortization	-9.23	-10.93	1.70	15.6%
EBIT	20.79	17.59	3.20	18.2%
EBITDA margin	10.0%	10.6%		
EBIT margin	6.9%	6.5%		
Share in consolidated sales	67.8%	74.5%		

1. AIRLINE CATERING

In the first three quarters of its 2012/2013 business year, the Airline Catering division produced sales of EUR 299.78 million (PY: EUR 269.54 million), corresponding to a growth rate of 11.2% over the previous year's period. The division contributed 67.8% to the Group's sales (PY: 74.5%).

EBITDA and EBIT could once again be improved over the corresponding period of the previous year. At EUR 30.02 million, EBITDA is higher by EUR 1.50 million (+5.3%), and EBIT rose from EUR 17.59 million to EUR 20.79 million (+18.2%). The EBITDA margin of the Airline Catering division was 10.0% in the first three quarters of the current business year (PY: 10.6%), and the EBIT margin rose to 6.9% (PY: 6.5%).

DO & CO's international locations managed to continue their positive growth performance into the third quarter of the 2012/2013 business year. Sales growth was particularly good at the New York JFK location, fuelled by the successful startups of British Airways (ten daily long-distance flights from New York to London) and Etihad (one daily long-run flight from New York to Abu Dhabi) handled in the second quarter of this business year. DO & CO is now serving Etihad Airways, one of the leading global premium carriers, at six locations. It is also pleasing to note that British Airways is now enjoying very high customer satisfaction rates in all its passenger classes – another proof that DO & CO's quality airline catering is particularly appreciated by the passengers. It greatly influences customer satisfaction and improves customer loyalty as well as customer retention.

The DO & CO locations at London Heathrow, Frankfurt and Milan Malpensa were similarly able to boost their sales figures by extending the business volume with existing customers and adding new ones. DO & CO is, moreover, participating in numerous tenders for airline catering services.

In a similar vein, locations in Turkey reported positive growth both with Turkish Airlines and with third-party customers.

In December 2012, DO & CO acquired a 100% stake in LOT Catering Sp. z o.o.. Domiciled in Warsaw, LOT Catering is the market leader for airline catering in Poland and operates further locations in Poznán, Krakov, Gdansk and Katowice. As of 7 February, Emirates will be the first long-distance operator to be supplied with DO & CO quality.

"DO & CO à la carte", the meal ordering service at Austrian Airlines, which is a new sales system in the airline catering business, is enjoying ever greater acceptance rates.

International	Q1-Q3 2012/13	Q1-Q3 2011/12	Change	Change
Event Catering	in Mio €	in Mio €	in Mio €	in %
Sales	64.16	39.68	24.48	61.7%
EBITDA	7.18	4.41	2.77	62.7%
Depreciation/amortization	-0.87	-0.58	-0.29	-51.0%
EBIT	6.31	3.84	2.48	64.5%
EBITDA margin	11.2%	11.1%		
EBIT margin	9.8%	9.7%		
Share in consolidated sales	14.5%	11.0%		

2. INTERNATIONAL EVENT CATERING

During the first three quarters of the 2012/2013 business year the International Event Catering division managed to boost its sales by EUR 24.48 million to 64.16 million (PY: EUR 39.68 million). This increase is due mostly to the catering for the UEFA EURO 2012.

At EUR 7.18 million, EBITDA of the division for the first three quarters of the 2012/2013 business year was significantly over that of the corresponding period in the previous year (EUR 4.41 million). The EBITDA margin was 11.2% (PY: 11.1%). EBIT could be increased from EUR 3.84 million in the first three quarters of the previous year to EUR 6.31 million. The EBIT margin is reported at 9.8% (PY: 9.7%).

In the third quarter of the current business year, DO & CO handled the catering for the Formula 1 grand prix races in Japan, Korea, India, Abu Dhabi and Texas, with the latter, held in Austin/Texas, a newcomer to the royal league of motor sports. At that racing weekend, DO & CO provided culinary treats to more than 8,500 VIP guests assembled in Austin.

Restaurants, Lounges & Hotel	Q1-Q3 2012/13 in Mio €	Q1-Q3 2011/12 in Mio €	Change in Mio €	Change in %
Sales	78.25	52.61	25.65	48.7%
EBITDA	5.54	4.24	1.30	30.8%
Depreciation/amortization	-1.61	-0.80	-0.81	-102.1%
EBIT	3.93	3.44	0.49	14.3%
EBITDA margin	7.1%	8.1%		
EBIT margin	5.0%	6.5%		
Share in consolidated sales	17.7%	14.5%		

3. RESTAURANTS, LOUNGES & HOTEL

In the first three quarters of the 2012/2013 business year, the Restaurants, Lounges & Hotel division was able to raise its sales from EUR 52.61 million in the previous year's corresponding period by 48.7% to EUR 78.25 million, a rise that was chiefly due to the new railway catering segment.

At EUR 5.54 million, EBITDA was higher by 30.8% (PY: EUR 4.24 million). With 7.1%, the EBITDA margin was below the previous year's level of 8.1%. EBIT could be increased from EUR 3.44 million in the first three quarters of the previous year to EUR 3.93 million. The EBIT margin was 5.0% (PY: 6.5%).

As of 1 April 2012, DO & CO has undertaken the catering for all long-distance trains operated by the Austrian Federal Railways. In the third quarter, the division concentrated primarily on implementing a new and quality-focused concept.

The retail and lounges segments reported a considerable boost in their sales figures. In the third quarter of the 2012/2013 business year another "Henry" location was opened at Wien Mitte railway station.

We are also pleased to note that DO & CO will continue for four more years to provide its superior culinary services to the guests at Lufthansa's first class terminals and first class lounges of Frankfurt Airport.

The DO & CO restaurants, coffeehouses and DO & CO hotel in Vienna as usual reported highly satisfactory results.

SHARE

DO & CO stock performed excellently at the stock exchanges of both Vienna and Istanbul.

At the Vienna Stock Exchange, the DO & CO share price rose by 14.8%, closing at \notin 33.51 on 28 December 2012.

At the Istanbul Stock Exchange, the DO & CO share price rose by 15.6%, closing at TRY 79.75 on 31 December 2012.

During the reporting period, the ATX rose from 2,159.06 on 30 March 2012 to 2,401.21 on 28 December 2012, a rise of 11.2%. The Istanbul Stock Exchange experienced a very positive development during the first three quarters of the 2012/2013 business year, with the Turkish ISE 100 index rising by 25.3% and closing at 78,208.44.

OUTLOOK

The Airline Catering division continues to concentrate its sales activities at the DO & CO locations on expanding its business relations with existing customers as much as on acquiring new clients.

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In Turkey, the "Flying Chefs" concept at Turkish Airlines is set to be expanded over the coming months to cover both long-distance flights and international short-run flights. At present some 270 "Flying Chefs" are regaling passengers with culinary delights; a gradual increase to more than a thousand "Flying Chefs" is scheduled for the next two years.

In the fourth and last quarter of the 2012/2013 business year, the International Event Catering division will focus on culinary services rendered at numerous winter sports events. In addition to the world-famous Hahnenkamm race at Kitzbühel, the highlight will be the VIP catering for the ski world championship at Schladming on 4–17 February 2013.

The Lounges segment reports satisfactory developments at several of its locations: At Milan's Malpensa Airport, DO & CO won the bid for the Emirates Lounge, opening it already in January 2013.

Several new lounges are planned for the airports in Istanbul and Moscow.

Same as in the past quarters, DO & CO continues to evaluate potential targets for acquisition in markets that cover airline catering, restaurants and retail business.

Generally, the DO & CO management is confident that it can continue the successful performance of the past years, assured that it is able to expand on its current business. A focus on innovation, outstanding product and service standards and excellently trained and motivated staff continue to provide the underpinnings for DO & CO to achieve growth in both quality and value added.

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Financial calendar

6 June 2013 4 July 2013 8 July 2013 22 July 2013 Result for the 2012/2013 business year General Meeting of Shareholders Ex-dividend date Dividend payment date

ISIN

Security abbrevation Reuters Bloomberg Numbers of Shares Listed nominal Indices Official quotation Currency Initial listing

AT0000818802

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