

**BUSINESS RESULTS FOR 1<sup>st</sup> HALF OF BUSINESS YEAR 2007/2008  
(1 APRIL 2007 to 30 SEPTEMBER 2007)**

**STRONG INTERNATIONAL GROWTH**

SALES AND PROFIT INCREASE IN ALL DIVISIONS

- SALES	: EUR 188.65 million		
- EBITDA	: EUR 18.35 million	EBITDA margin	: 9.7 %
- EBIT	: EUR 10.91 million	EBIT margin	: 5.8 %

**VIENNA – 15 November 2007** - DO & CO Restaurants & Catering AG announced its results today in accordance with IFRS for the first half of 2007/2008 (1 April 2007 to 30 September 2007).

Continued growth was registered in the period under review, both in terms of sales and profits. During the first half of the business year, the DO & CO Group registered an increase of EUR 83.42 million in sales, which rose from EUR 105.24 million to EUR 188.65 million.

Airline Catering recorded an increase of EUR 75.63 million, from EUR 60.41 million to EUR 136.05 million. This increase can be traced back to the new activities in Turkey, expansion of the customer base in Austria and strong international growth, both amongst existing and new customers.

Sales in International Event Catering rose from EUR 24.33 million in the first half of the previous year to EUR 26.04 million in the reporting period. This was due in large part to the successful focus on major international sporting events, such as the America's Cup in Valencia and the CHIO equestrian tournament in Aachen.

Restaurants, Lounges & Hotel registered an increase of EUR 6.07 million in the period under review, with sales improving to EUR 26.56 million from EUR 20.49 million in the comparable period of the previous business year.

SALES BY DIVISION in m €	First half year		
	4-9 07/08	4-9 06/07	Change
Airline Catering	136.05	60.41	75.63
International Event Catering	26.04	24.33	1.71
Restaurants, Lounges & Hotel	26.56	20.49	6.07
<b>Group sales</b>	<b>188.65</b>	<b>105.24</b>	<b>83.42</b>

In the first half of 2007/2008, the DO & CO Group posted consolidated earnings (EBIT) of EUR 10.91 million, an increase of EUR 6.01 million compared to the first half of the previous business year. This resulted in an EBIT margin of 5.8 % for the period under review. The Group increased its EBITDA by EUR 10.92 million, from EUR 7.43 million to EUR 18.35 million, resulting in an EBITDA margin of 9.7 % (first half year 2006/2007: 7.1 %).

GROUP in m €	First half year		
	4-9 07/08	4-9 06/07	Change
Sales	188.65	105.24	83.42
EBITDA	18.35	7.43	10.92
Depreciation/amortization	-7.44	-2.53	-4.91
EBIT	10.91	4.90	6.01
EBITDA margin	9.7 %	7.1 %	
EBIT margin	5.8 %	4.7 %	
Employees	3,977	1,818	2,159

A detailed account of the development of the three divisions of DO & CO Restaurants & Catering AG is presented below:

## 1. AIRLINE CATERING

AIRLINE CATERING in m €	First half year		
	4-9 07/08	4-9 06/07	Change
Sales	136.05	60.41	75.63
EBITDA	12.99	3.92	9.07
Depreciation/amortization	-5.68	-1.39	-4.29
EBIT	7.31	2.53	4.78
EBITDA margin	9.6 %	6.5 %	
EBIT margin	5.4 %	4.2 %	
Share in consolidated sales	72.1 %	57.4 %	

The DO & CO Group's Airline Catering Division is active at various locations around the world, serving customers such as Austrian Airlines Group, Turkish Airlines, British Airways, Cathay Pacific, Emirates, Etihad and Qatar Airways. In total, DO & CO currently supplies more than 50 airlines.

During the first half of 2007/2008, Airline Catering recorded sales of EUR 136.05 million, an increase of EUR 75.63 million compared to the previous year.

This very significant growth stems in part from the integration of the new operations in Turkey and Austria, and in part from the fine development of business at existing DO & CO locations.

Airline Catering's EBITDA rose by EUR 9.07 million to EUR 12.99 million, representing an EBITDA margin of 9.6 % (previous year: 6.5 %). EBIT increased by EUR 4.78 million to EUR 7.31 million, for an EBIT margin of 5.4 % (previous year: 4.2 %).

## INTERNATIONAL EVENT CATERING

INTERNAT. EVENT CATERING in m €	First half year		
	4-9 07/08	4-9 06/07	Change
Sales	26.04	24.33	1.71
EBITDA	3.25	2.72	0.53
Depreciation/amortization	-0.72	-0.46	-0.26
EBIT	2.53	2.26	0.27
EBITDA margin	12.5 %	11.2 %	
EBIT margin	9.7 %	9.3 %	
Share in consolidated sales	13.8 %	23.1 %	

International Event Catering also continued growing in the first half of 2007/2008, as sales expanded by EUR 1.71 million to EUR 26.04 million in the period April-September 2007 (previous year: EUR 24.33 million).

Memorable highlights from the period under review include the America's Cup in Valencia, the CHIO equestrian tournament in Aachen, the Formula 1 Grand Prix in Magny-Cours, Silverstone, Nürburgring, Budapest, Istanbul, Monza, Spa and Fuji in Japan.

The EBITDA of International Event Catering increased by EUR 0.53 million, rising from EUR 2.72 million to EUR 3.25 million, and resulting in an EBITDA margin of 12.5 % for the first half of this business year (previous year: 11.2 %). EBIT improved by EUR 0.27 million, advancing from EUR 2.26 million to EUR 2.53 million, for an EBIT margin of 9.7 % in the reporting period (previous year: 9.3 %).

### 3. RESTAURANTS, LOUNGES & HOTEL

RESTAURANTS, LOUNGES & HOTEL in m €	First half year		
	4-9 07/08	4-9 06/07	Change
Sales	26.56	20.49	6.07
EBITDA	2.10	0.79	1.31
Depreciation/amortization	-1.04	-0.68	-0.36
EBIT	1.06	0.11	0.95
EBITDA margin	7.9 %	3.9 %	
EBIT margin	4.0 %	0.5 %	
Share in consolidated sales	14.1 %	19.5 %	

Restaurants, Lounges & Hotel was also able to post healthy growth in sales for the first half of 2007/2008. Sales rose from EUR 20.49 million to EUR 26.56 million, an increase of EUR 6.07 million compared to the first half of the previous year.

In this regard, highlights included the positive development of business at the first DO & CO Design Hotel in Vienna, the renovated restaurant on St. Stephen's Square in Vienna, the good performance of catering business at the British Museum and further improvements in capacity utilization and shop sales at the DEMEL flagship store in Vienna.

Moreover, during the first half of the year all of the necessary preparations were made for the opening of the BMW World at the Olympiapark in Munich. Since mid-October, local and international visitors can enjoy the services of two restaurants, a bistro, and a coffee shop at one of Munich's most state-of-the-art event centres.

The EBITDA of Restaurants, Lounges & Hotel improved by EUR 1.31 million to EUR 2.10 million, resulting in a significant increase in the EBITDA margin to 7.9 % (previous year: 3.9 %). EBIT rose by EUR 0.95 million to EUR 1.06 million (previous year: EUR 0.11 million). This represents an EBIT margin of 4.0 % (previous year: 0.5 %).

### **DO & CO Stock**

DO & CO stocks posted a modest loss of 2.9 % in the period from 1 April to 30 September 2007. At the closing price of EUR 23.80 on 30 September 2007, the company's market capitalization amounted to EUR 185.53 million.

The 1:4 stock split passed by the General Meeting on 5 July 2007 took effect on the reference date of 17 August 2007. As a result, the number of shares quadrupled to 7,795,200 and the stock price was changed to one fourth of its last quoted price at the same time.

## **OUTLOOK**

The first half of 2007/2008 saw the stage set for further positive performance by the DO & CO Group. Thanks in particular to the new markets and the good level of capacity utilization at nearly all of the international locations, DO & CO is now able to reinforce its competitive position at the international level. Hand in hand with this, DO & CO is constantly investigating new opportunities for further sustainable growth.

DO & CO is currently participating in numerous international tenders in the field of Airline Catering. Tenders have already been won for supplying Etihad and Adria Air ex Frankfurt. Other developments included the start of return catering for Turkish Airlines ex Turkey. For short-range flights, the on-board product for the outward and return flights will be loaded from the DO & CO locations, allowing for a significant reduction of costs for Turkish Airlines while at the same time ensuring consistent DO & CO product quality throughout most of the route network.

In addition to the Formula 1 Grand Prix in Shanghai, International Event Catering also provided culinary services for the VIP guests at the ATP Masters Series Tennis Tournament and the WTA Women's Tournament, the Sony Ericsson Championships, where the world's 8 best-ranked tennis women stars compete for the world title. DO & CO was responsible for serving the VIP guests at the men's and women's tournaments in Madrid, as well as for the Public Area, Media, Sponsors and for Gourmet Entertainment for the competitors. In total, more than 100,000 guests were served during the two tournament weeks.

Preparations for EURO 2008 in Austria and Switzerland are moving forward on schedule.

Following opening of the culinary services at the BMW World, coming events in Restaurants, Lounges & Hotel include the opening of the restaurant facilities at Swarovski Crystal Worlds in December 2007 after renovation and expansion is completed.

The management expects business results to further improve as compared with last year for the remaining business year 2007/2008, barring the occurrence of unforeseeable circumstances over which DO & CO has no control.

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Reuters Code:

Bloomberg Code:

Vienna Stock Exchange:

Security abbreviation:

Security code number:

ISIN code:

Trading segment:

Market segment:

In following indices:

Number of shares:

Listed nominal:

Initial listing:

DOCO.VI

DOC AV

[www.wienerboerse.at](http://www.wienerboerse.at)

DOC

081880

AT0000818802

Official Trading

Prime Market

ATX Prime, WBI

7,795,200

€15,590,400

30 June 1998

**Financial Calendar**

1st to 3rd quarter 2007/2008 14 February 2008