



THE GOURMET ENTERTAINMENT COMPANY

COMPANY PRESENTATION
Business Year 2025/2026

Company Overview

The logo for DO & CO is centered within a white circle. It features the text "DO & CO" in a serif font. The ampersand is stylized and positioned between the "DO" and "CO".

DO & CO

What makes us different

DO & CO brings a personal touch to the most prestigious experiences in the world. Delivering restaurant quality regardless of the limitations.

Using only the best ingredients with **no additives, flavor enhancers or preservatives.**



THE 3 MAIN PILLARS OF THE DO & CO DNA

The 3 main pillars
of the DO & CO DNA
committed to our principles

Highest customer
satisfaction through always
prioritizing innovation,
sustainable high quality
and people's motivation

Back to the roots - this is what we stand for



Passion for INNOVATION

Leading edge in product,
process and systems -
development of state-of-
the-art culinary



Sustainable QUALITY

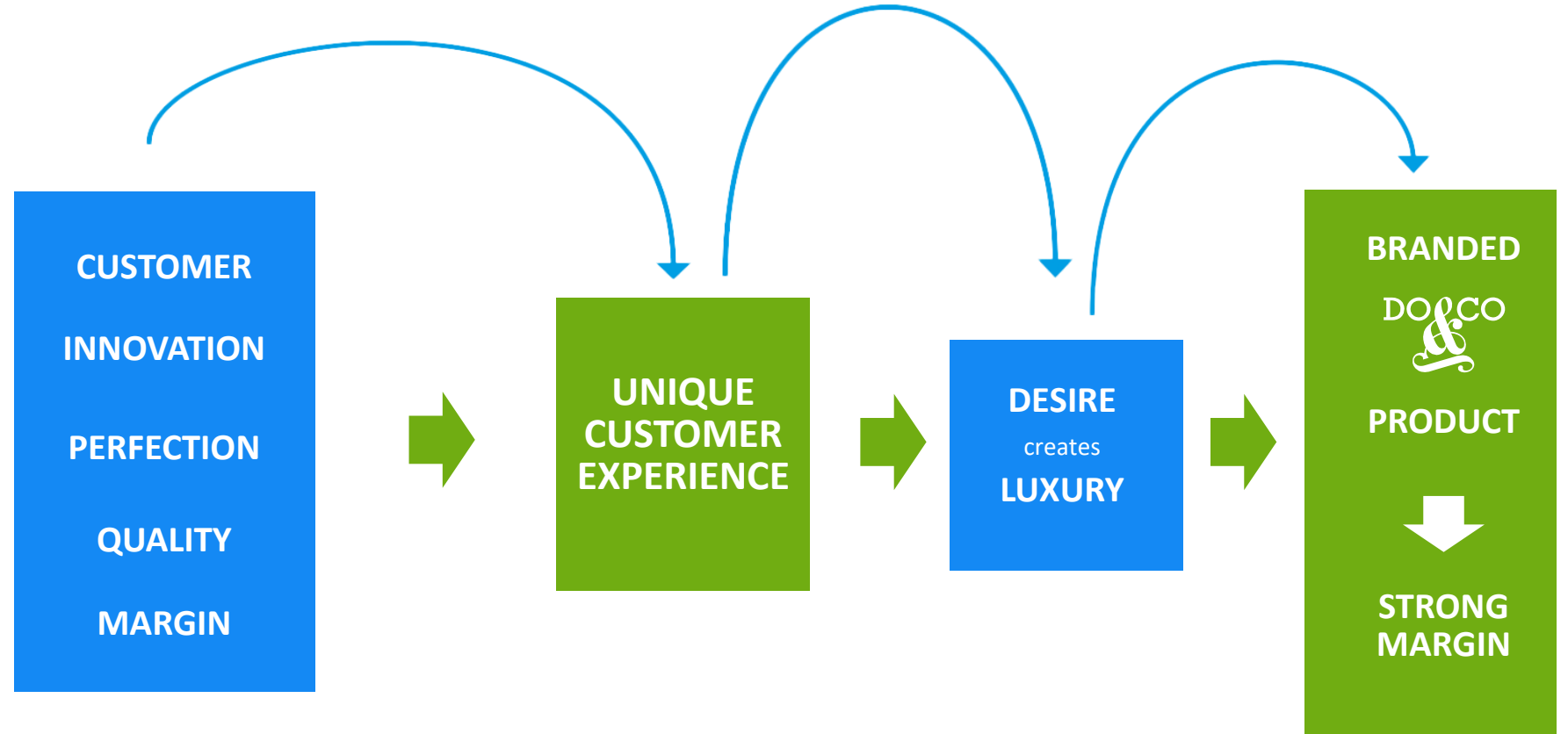
Freshest, finest quality
ingredients, **no additives**,
no preservatives -
working with trusted
long-term suppliers



Motivated PEOPLE

Founder led,
entrepreneurial
mindset with a long-term
vision and **motivated**,
dynamic, detail-oriented
company culture

The DO & CO principles



Our Culinary Platform

Our vertically integrated approach means we constantly innovate upon our global culinary platform.

Highest customer satisfaction through always prioritizing innovation, sustainable high quality and motivation of people.

AIRLINE CATERING



INTERNATIONAL EVENT CATERING



RESTAURANTS LOUNGES | HOTELS



GOURMET KITCHENS

BRAND | KNOW HOW | INNOVATION | MOTIVATION | CUSTOMERS

- 33 gourmet kitchens
- on 3 continents
- more than 60 airline customers

- leading premium hospitality
- worldwide activities
- events in any size

- DO & CO's DNA
- brand awareness
- training center and R & D

Our Brand Portfolio

Valued by customers with a legacy of quality and tradition.

Our track record has led to us being a preferred partner for premium gourmet entertainment for over 30 years.



DO&CO

Culinary delights from around the world

DO & CO's restaurants draw on culinary traditions from across the globe, creating elegant and inspired menus that offer gourmet dishes for every taste.



DEMEL

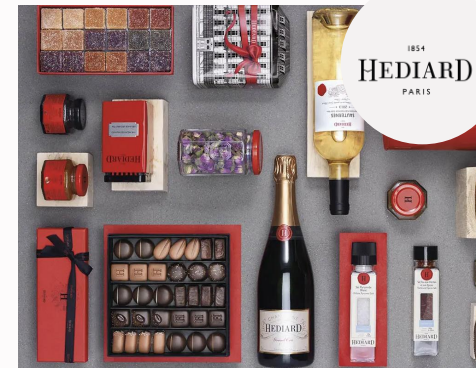
World renowned patisserie and confectionery since 1786
Historic purveyor of confectionery to the imperial court of Austria, Demel is a Viennese icon specializing in all things sweet.



ONYX
VIENNA

Japanese inspired sharing dishes

Inspired by the skill, precision and inventiveness of Japanese cuisine, ONYX serves the freshest sashimi, sushi and ceviche from its raw bar, and bold, fiery dishes from the robata grill.



1854
HEDIARD
PARIS

The quintessential luxury Parisian Épicerie

Hédiard was established as a luxury importer of teas, spices and delicacies from around the world in 1854, growing to become a cultural export of its own with a worldwide following.



Henry
the art of living

Premium, market-fresh food to go

Henry provides fresh, quality meals and snacks from around the world, to be eaten on the go, in the office or at home. It emphasizes freshness of ingredients and preparation.



GIACOMO
MILANO

Luxurious Milanese Pizza

Time-honoured tradition meets luxurious produce to create next-level pizzas that draw on Milan's stylish and sophisticated character.



Aioli

Casual and Mediterranean

the Aioli brand embodies southern-European flair and Mediterranean cuisine. Its young, dynamic image and flexible pricing enables the brand to attract a broad audience.

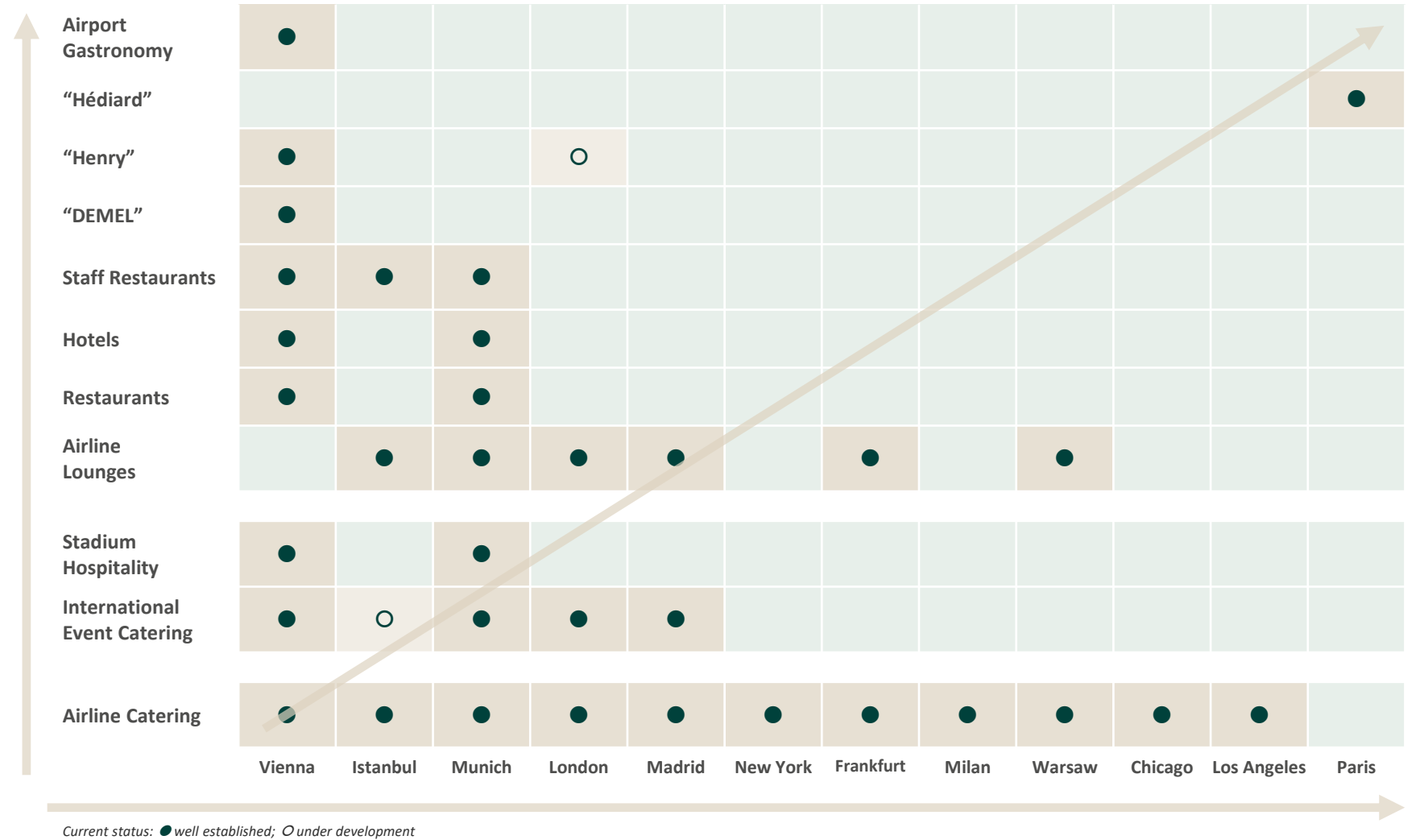


Our Locations

multi region strategy, leveraging infrastructure and brand awareness

Diversification

the three dimensions of growth



BUSINESS CASE - DO & CO MUNICH



Acquisition of Arena One

- +500 employees (+700 part-time)
- major clients
 - FC Bayern Munich Allianz Arena
 - Olympic Park Munich
 - 30 E.ON staff restaurants in Germany



FC Bayern Munich

- extension of contract until 2030
- 83 employees



Olympic Park Munich

- extension of contract until 2028
- > 200 VIP events annually



DO & CO Hotel Munich

- next to Marienplatz
- boutique hotel
- two restaurants, roof top
- contract until 2030 / 2050



NFL Match in Allianz Arena

- Tampa Bay Buccaneers – Seattle Seahawks
- first NFL match ever in Germany



SAP Garden

- opened in Sep 2024
- multifunctional arena
- public & VIP hospital

2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024



Airline Catering Munich

- 37 employees
- € 4.5m sales
- no lounges



Emirates

- new client in MUC and DUS
- inflight catering
- Business Class Lounge



Thai Airways

- new client in MUC and DUS



Singapore Airlines

- new client in MUC, DUS and FRA



EURO 2020

- 4 matches (including one quarter final) in Allianz Arena
- postponed to 2021 due to corona



EURO 2024

- in Germany
- 6 matches in Allianz Arena

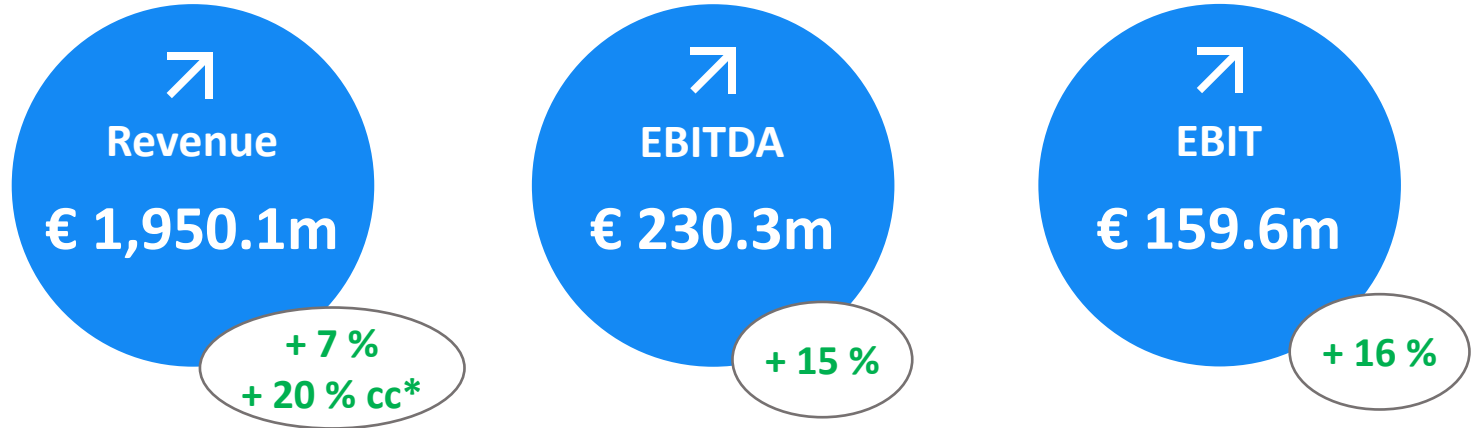
Airline Catering



DO & CO

Our mission

the best restaurant experience over 39,000 feet



- DO & CO continues to benefit from **premiumization trend**
- **Working on efficiency improvements** in all areas

- **Many tenders won**
- **NEW in London : Air India** **57 flights per week** (starting Sep 2026)



* cc = at constant currency

Award Winning Premium Airline Catering

- freshly prepared menus
- Gourmet Entertainment by DO & CO
- various wins of significant airline catering customers
- multiple times awarded by SKYTRAX



Customer satisfaction proven for onboard catering and airline lounges



| | 2019 | 2021 | 2022 | 2023 | 2024 | 2025 |
|--|---------------------|--------------------|--------------------|---|--------------------------------|--------------------------------|
| Business Class Onboard Catering | 1 Austrian Airlines | 1 Turkish Airlines | 1 Turkish Airlines | 1 Turkish Airlines 5 Austrian Airlines | 1 Turkish Airlines | 10 Turkish Airlines |
| Premium Economy Class Airline Catering | 1 Austrian Airlines | 1 British Airways | | 9 Austrian Airlines 10 British Airways | | |
| Economy Class Airline Catering | | | 4 Turkish Airlines | 1 Turkish Airlines | 3 Turkish Airlines | 7 Turkish Airlines |
| BC Airline Lounge | | 1 Turkish Airlines | 3 Turkish Airlines | 6 Turkish Airlines | 8 Turkish Airlines 9 Iberia | 7 Turkish Airlines 9 Iberia |
| BC Lounge Dining Catering | | | 2 Turkish Airlines | 4 Turkish Airlines | 5 Turkish Airlines | 6 Turkish Airlines 9 Iberia |

**International
Event Catering**

The logo for DO & CO is centered within a white circle. It features the word "DO" in a bold, black, sans-serif font on the left, and "CO" in the same font on the right. A large, stylized, black ampersand "&" is positioned between the two words, overlapping them. The ampersand has a decorative, calligraphic style with a long, sweeping tail that curves downwards and to the right.

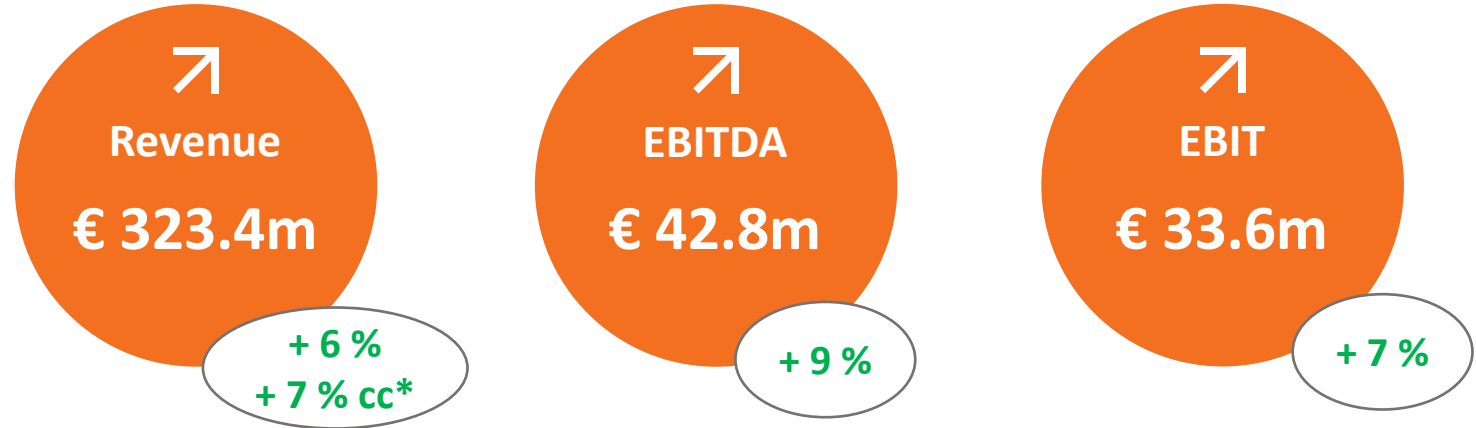
DO & CO

Business Year 2025/2026 vs. BY 2024/2025

Our mission

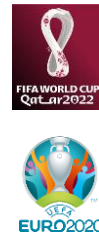
the world's leading premium hospitality and gourmet entertainment experience

- innovative concepts
- best quality
- personalized service



- **F1 : strong start into the new season** with highly attended races in China and Japan
- **FIFA World Cup 2026 :**
DO & CO in prime locations in **Mexico City, New York and Miami**
- **No EURO this year** in comparison to BY 2024/2025 (sales growth would be +15 %)

* cc = at constant currency



3 International Event Catering
Status quo

Formula 1

DO & CO's 35th Season

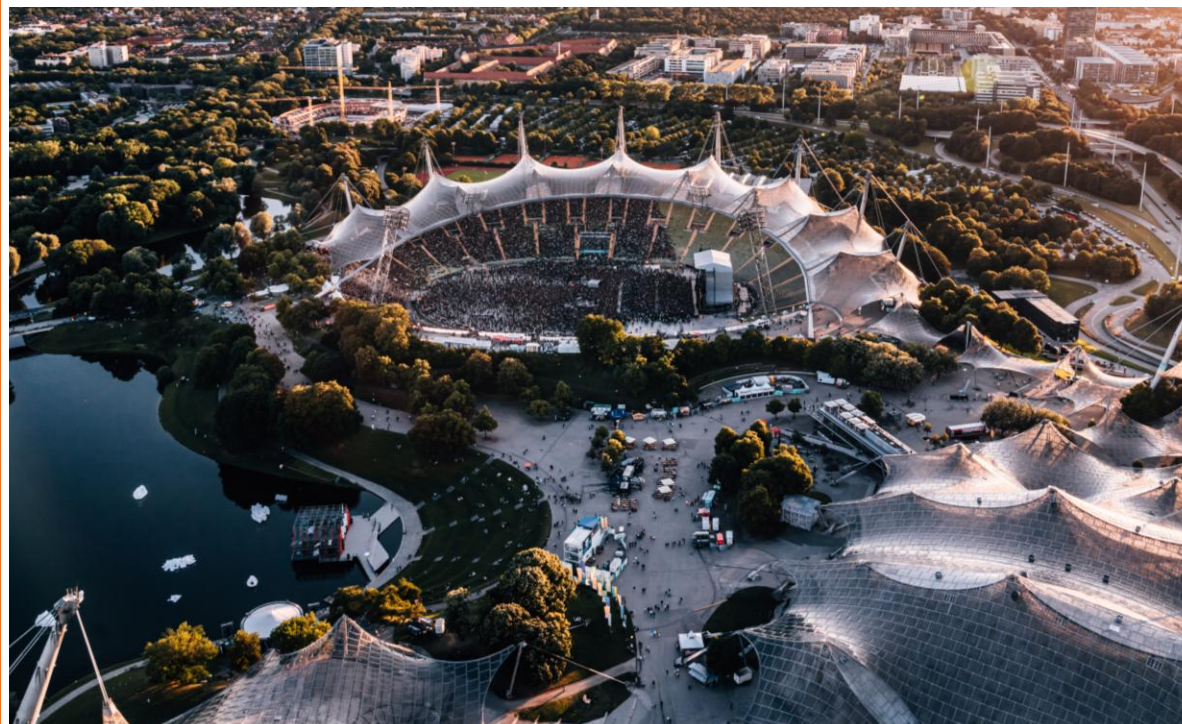
- new season kicks off with exciting races in *China* and *Japan*
- strong demand in all locations continues
- high customer satisfaction feedback
- state of the art hospitality guest experience – benchmark of the sport hospitality industry
- DO & CO continues as official supplier to the F1 Paddock Club with a **10-year contract extension**



Event Catering in Munich

DO & CO is responsible
for the culinary delights
at many top-class events

- long term partnership with **FC Bayern Munich** – VIP hospitality and public catering at Allianz Arena
- VIP and public catering during **UEFA Champions League** final 2025, **UEFA Nations League** semi final and final
- numerous Bundesliga and Champions League matches
- music highlight : Guns N' Roses played Allianz Arena's **first-ever concert** in June 2025; **11 concerts** expected to follow next financial year
- **Olympic Park** : venue for numerous events (concerts, festivals etc.)



3 International Event Catering

SAP Garden in Munich

- new indoor location in Munich
- multifunctional set up
- Red Bull ice hockey and FC Bayern Munich Basketball in one location
- grand opening :
27th September 2024
- capacity :
 - 11,000 guests
- catering areas :
 - VIP areas / 11 Skyboxes
 - 13 public kiosks
 - 1 Henry Restaurant
- multiple events :
 - ~ 40 ice hockey games and
 - ~ 20 basketball games per year
 - numerous side events



3 International Event Catering

The most prestigious events in the world - powered by DO & CO

UEFA Champions League final 2025 at Allianz Arena serving 14,000 VIP guests

UEFA Nations League semi final and final at Allianz Arena

ATP Masters 1000 Madrid and Masters 500 Vienna one of the most premium tennis events in the world

FIFA Club World Cup twelve games with a total of 2,000 VIP guests

Filmfestival Rathausplatz in Vienna

Midsummer Nights Dream and Super Bloom Festival in Munich



Restaurants,
Lounges & Hotels

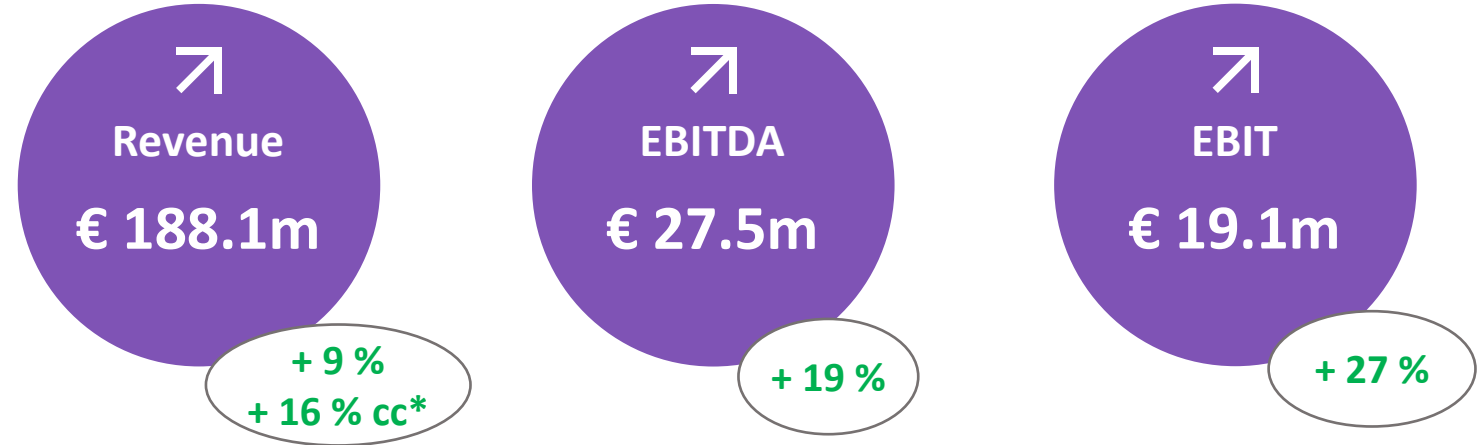
The logo for Dolco & Co is centered within a white circle. It features the word "DOLCO" in a bold, black, sans-serif font. Below "DOLCO" is a large, stylized ampersand (&) in a black, serif font. To the right of the white circle, a portion of a larger, semi-transparent grey circle is visible.

DOLCO
& Co

Our mission

Innovative,
best quality and
personalized
customer experience

Business Year 2025/2026 vs. BY 2024/2025



- Good sales and strong margin improvements
- Opening of Emirates Lounge at Milan-Malpensa in March 2026
- DO & CO's DNA since 1981
inspiration for innovation and unique customer experience for all divisions

ONYX
VIENNA

Aioli

DORCO
&

GIACOMO
MILANO

DORCO
&
HOME

1854
HEDIARD
PARIS

Henry
the art of living

DEMEL
K.u.K. HOFZUCKERBÄCKER
WIEN 1786

DORCO
&
HOTELS
VIENNA
MUNICH

* cc = at constant currency

4 Restaurants, Lounges & Hotels

DEMEL

K. u. K. Hofzuckerbäcker
since 1786

- successful new concept
- clear retail and gastronomy segmentation
- **DEMEL KAISERSCHMARRN** has become a signature product and creating strong demand



4 Restaurants, Lounges & Hotels

DO & CO Hotels and Restaurants Munich and Vienna

DO & CO MUNICH :

- luxury Boutique Hotel in the heart of the city
- first time **Michelin Key Award** for a DO & CO Hotel 
- two restaurants at the same location

DO & CO STEPHANSPLATZ :

- flagship of the group
- one of the most scenic locations in the city
- basis for the group's R & D and innovation activities

→ Hotels and restaurants in both cities are highly popular showing pleasing occupancy rates!



4 Restaurants, Lounges & Hotels

DO & CO ALBERTINA Vienna

**CONTRACT EXTENSION FOR
10 YEARS AND REOPENING
IN NOVEMBER!**

- ALBERTINA - one of the leading museums worldwide with 2,000 - 3,000 visitors a day
- co-branded chocolate and gift line

ALBERTINA x DEMEL

- DEMEL Kaiserschmarrn to go
- casual offering during the day
- cool fine dining in the evening



4 Restaurants, Lounges & Hotels

A wide range of additional activities all around the world

- **HÉDIARD** : prestigious French luxury food brand
- **HENRY** : premium, market fresh ingredients, always handmade
- **LOUNGES** : award-winning, trend setting Premium Lounges
- **AIRPORT HOSPITALITY** : increased traffic and passenger numbers show positive impact on sales



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