



THE GOURMET ENTERTAINMENT COMPANY

COMPANY PRESENTATION  
First Quarter 2025/2026

# Company Overview



DO & CO

# What makes us different

DO & CO brings a personal touch to the most prestigious experiences in the world. Delivering restaurant quality regardless of the limitations.

Using only the best ingredients with **no additives, flavor enhancers or preservatives.**



**The 3 main pillars  
of the DO & CO DNA**  
committed to our principles

Highest customer  
satisfaction through always  
prioritizing innovation,  
sustainable high quality  
and people's motivation

## THE 3 MAIN PILLARS OF THE DO & CO DNA

Back to the roots - this is what we stand for



### Passion for INNOVATION

**Leading edge in product,  
process and systems -  
development of state-of-  
the-art culinary**



### Sustainable QUALITY

**Freshest, finest quality  
ingredients, no additives,  
no preservatives –  
working with trusted  
long-term suppliers**



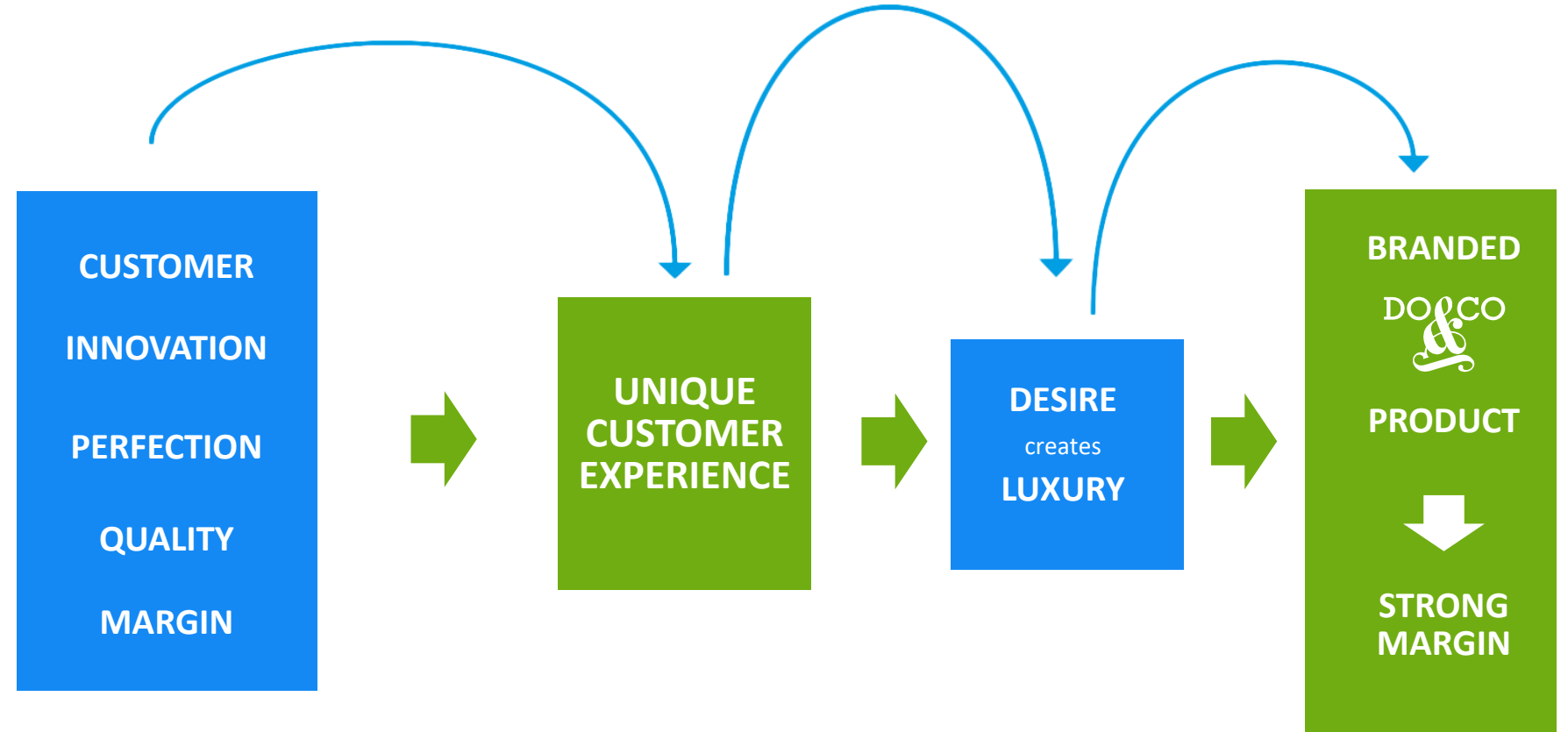
### Motivated PEOPLE

**Founder led,  
entrepreneurial  
mindset with a long-term  
vision and motivated,  
dynamic, detail-oriented  
company culture**

## THE DO & CO PRINCIPLES

---

# The DO & CO principles





# Our Culinary Platform

Our vertically integrated approach means we constantly innovate upon our global culinary platform.

Highest customer satisfaction through always prioritizing innovation, sustainable high quality and motivation of people.

## AIRLINE CATERING



## INTERNATIONAL EVENT CATERING



## RESTAURANTS LOUNGES | HOTELS



## GOURMET KITCHENS

BRAND | KNOW HOW | INNOVATION | MOTIVATION | CUSTOMERS

- 33 gourmet kitchens
- on 3 continents
- more than 60 airline customers

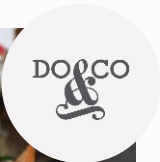
- leading premium hospitality
- worldwide activities
- events in any size

- DO & CO's DNA
- brand awareness
- training center and R & D

# Our Brand Portfolio

Valued by customers with a legacy of quality and tradition.

Our track record has led to us being a preferred partner for premium gourmet entertainment for over 30 years.



**Culinary delights from around the world**  
DO & CO's restaurants draw on culinary traditions from across the globe, creating elegant and inspired menus that offer gourmet dishes for every taste.



**World renowned patisserie and confectionery since 1786**  
Historic purveyor of confectionery to the imperial court of Austria, Demel is a Viennese icon specializing in all things sweet.



**Japanese inspired sharing dishes**  
Inspired by the skill, precision and inventiveness of Japanese cuisine, ONYX serves the freshest sashimi, sushi and ceviche from its raw bar, and bold, fiery dishes from the robata grill.



**The quintessential luxury Parisian Épicerie**  
Hédiard was established as a luxury importer of teas, spices and delicacies from around the world in 1854, growing to become a cultural export of its own with a worldwide following.



**Premium, market-fresh food to go**  
Henry provides fresh, quality meals and snacks from around the world, to be eaten on the go, in the office or at home. It emphasizes freshness of ingredients and preparation.



**Luxurious Milanese Pizza**  
Time-honoured tradition meets luxurious produce to create next-level pizzas that draw on Milan's stylish and sophisticated character.



**Casual and Mediterranean**  
the Aioli brand embodies southern-European flair and Mediterranean cuisine. Its young, dynamic image and flexible pricing enables the brand to attract a broad audience.

# Our Locations

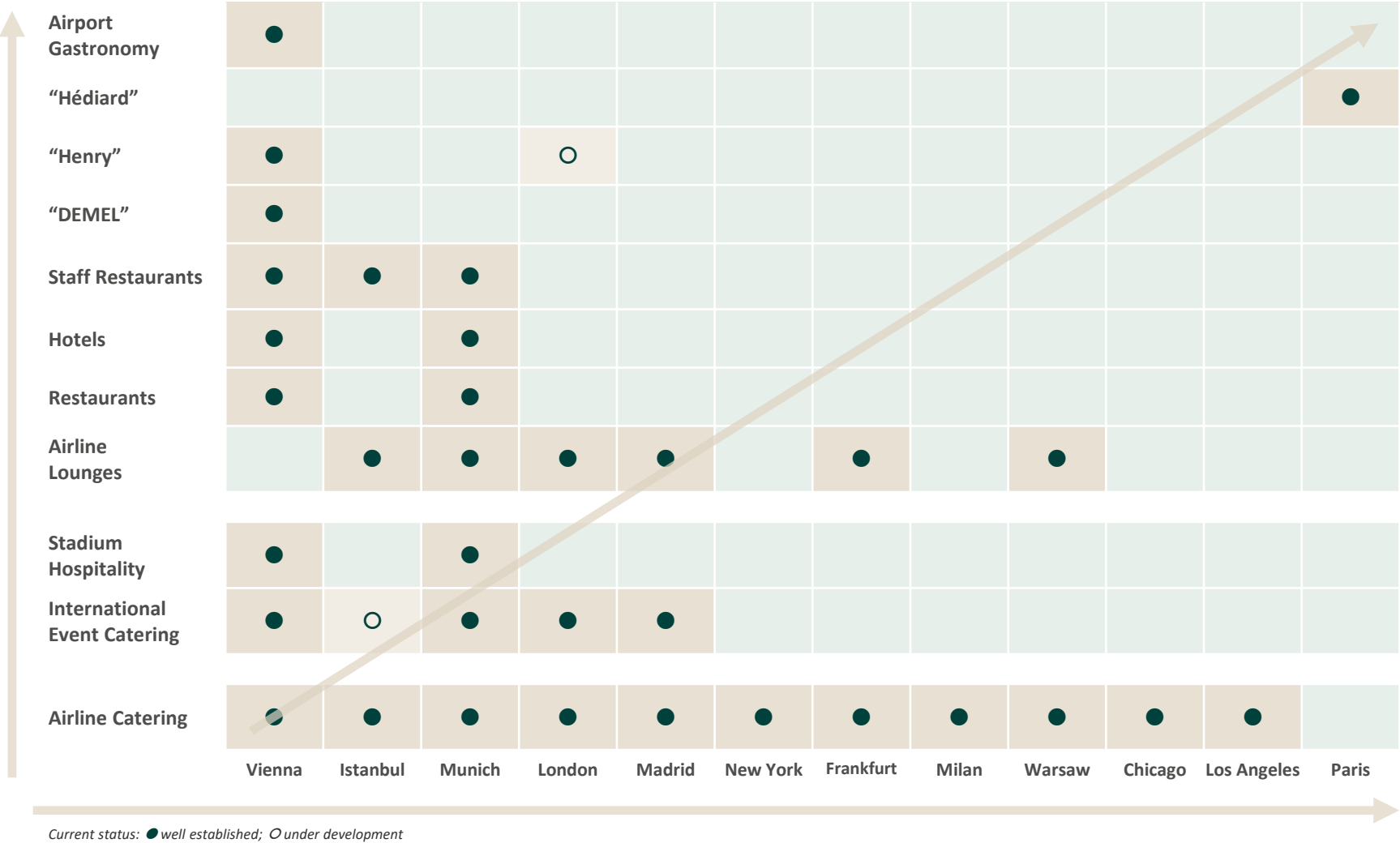
multi region strategy, leveraging  
infrastructure and brand awareness





# Diversification

the three dimensions of growth



# BUSINESS CASE - DO & CO MUNICH



- Acquisition of Arena One**
- +500 employees (+700 part-time)
  - major clients
    - FC Bayern Munich Allianz Arena
    - Olympic Park Munich
    - 30 E.ON staff restaurants in Germany



- FC Bayern Munich**
- extension of contract until 2030
  - 83 employees



- Olympic Park Munich**
- extension of contract until 2028
  - > 200 VIP events annually



- DO & CO Hotel Munich**
- next to Marienplatz
  - boutique hotel
  - two restaurants, roof top
  - contract until 2030 / 2050



- NFL Match in Allianz Arena**
- Tampa Bay Buccaneers – Seattle Seahawks
  - first NFL match ever in Germany



- SAP Garden**
- opened in Sep 2024
  - multifunctional arena
  - public & VIP hospital

2013      2014      2015      2016      2017      2018      2019      2020      2021      2022      2023      2024



- Airline Catering Munich**
- 37 employees
  - € 4.5m sales
  - no lounges



- Emirates**
- new client in MUC and DUS
  - inflight catering
  - Business Class Lounge



- Thai Airways**
- new client in MUC and DUS



- Singapore Airlines**
- new client in MUC, DUS and FRA



- EURO 2020**
- 4 matches (including one quarter final) in Allianz Arena
  - postponed to 2021 due to corona



- EURO 2024**
- in Germany
  - 6 matches in Allianz Arena

# Airline Catering



DO & CO

## Our mission

the best restaurant  
experience over 39,000 feet

1<sup>st</sup> Quarter 2025/2026 vs. Q1 2024/2025



- Ongoing good load factors, especially in premium cabins
- Numerous new clients through strong tender participation
- JFK : strong improvements (high start-up costs in 2024/2025)

 DELTA



Austrian 

QATAR   
AIRWAYS القطرية

الإتحاد  
ETIHAD



  
CATHAY PACIFIC

jetBlue

POLISH AIRLINES  
LOT

 TURKISH AIRLINES

IBERIA 

BRITISH AIRWAYS 



## Award Winning Premium Airline Catering

- freshly prepared menus
- Gourmet Entertainment by DO & CO
- various wins of significant airline catering customers
- multiple times awarded by SKYTRAX



## Customer satisfaction proven for onboard catering and airline lounges



	2018	2019	2021	2022	2023	2024
<b>Business Class Onboard Catering</b>	1 Austrian Airlines	1 Austrian Airlines	1 Turkish Airlines	1 Turkish Airlines	1 Turkish Airlines 5 Austrian Airlines	1 Turkish Airlines
<b>Premium Economy Class Airline Catering</b>		1 Austrian Airlines	1 British Airways		9 Austrian Airlines 10 British Airways	
<b>Economy Class Airline Catering</b>				4 Turkish Airlines	1 Turkish Airlines	3 Turkish Airlines
<b>FC Airline Lounge Catering</b>	2 Lufthansa		1 Lufthansa	3 Lufthansa		
<b>BC Airline Lounge</b>	1 Turkish Airlines		1 Turkish Airlines	3 Turkish Airlines	6 Turkish Airlines	8 Turkish Airlines 9 Iberia
<b>BC Lounge Dining Catering</b>	1 Turkish Airlines			2 Turkish Airlines	4 Turkish Airlines	5 Turkish Airlines

# International Event Catering

The logo for DO & CO is centered within a white circle. It features the text "DO & CO" in a black serif font. The ampersand is stylized and larger than the other characters. To the right of the white circle, a portion of a larger, semi-transparent brown circle is visible.

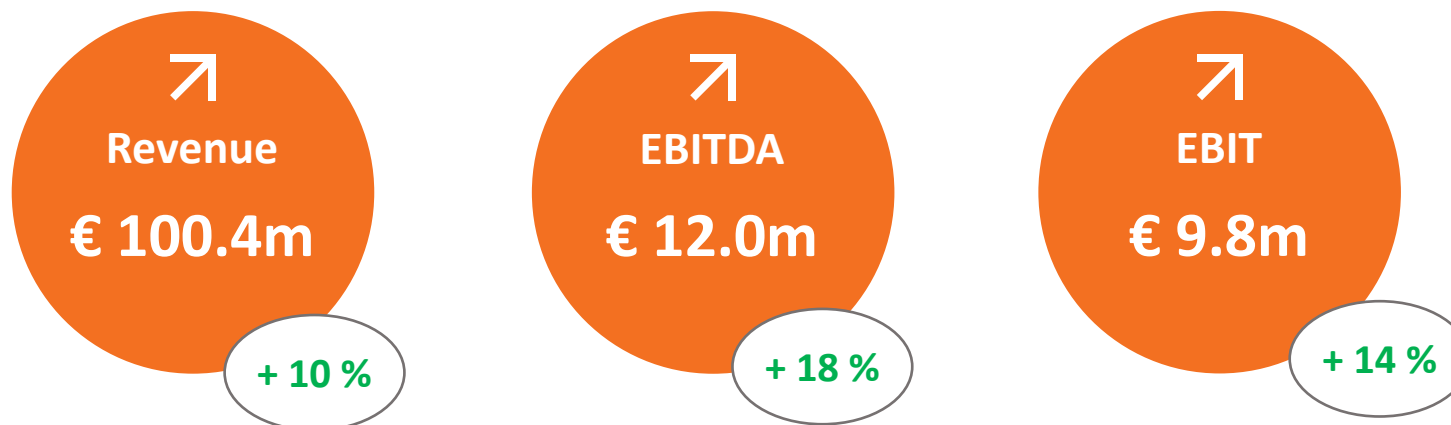
DO & CO

## Our mission

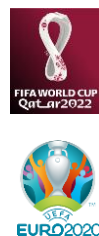
the world's leading  
premium hospitality and  
gourmet entertainment  
experience

- innovative concepts
- best quality
- personalized service

1<sup>st</sup> Quarter 2025/2026 vs. Q1 2024/2025



- F1 season start : strong demand in all races
- UEFA Champions League Final : at Allianz Arena / Munich with excellent feedback
- First time catering for the FIFA Club World Cup in Miami and New York





## Formula 1

### DO & CO's 34<sup>th</sup> Season

- exciting season start with  
*Japan, Bahrain, Saudi Arabia, Miami, Emilia-Romagna, Monaco, Spain, Canada and Austria*
- **strong demand** in almost all locations continues
- **high customer satisfaction** feedback
- **state of the art hospitality** guest experience – benchmark of the sport hospitality industry
- DO & CO continues as official supplier to the F1 Paddock Club with a **10-years contract** extension





3 International Event Catering

**The most prestigious  
events in the world -  
powered by DO & CO**

**UEFA Champions League  
final 2025 at Allianz Arena**  
serving 14,000 VIP guests

**UEFA Nations League semi final  
and final at Allianz Arena**

**ATP Masters 1000 Madrid**  
one of the most premium tennis  
events in the world

**FIFA Club World Cup**  
twelve games with a total of  
2,000 VIP guests

**Filmfestival Rathausplatz**

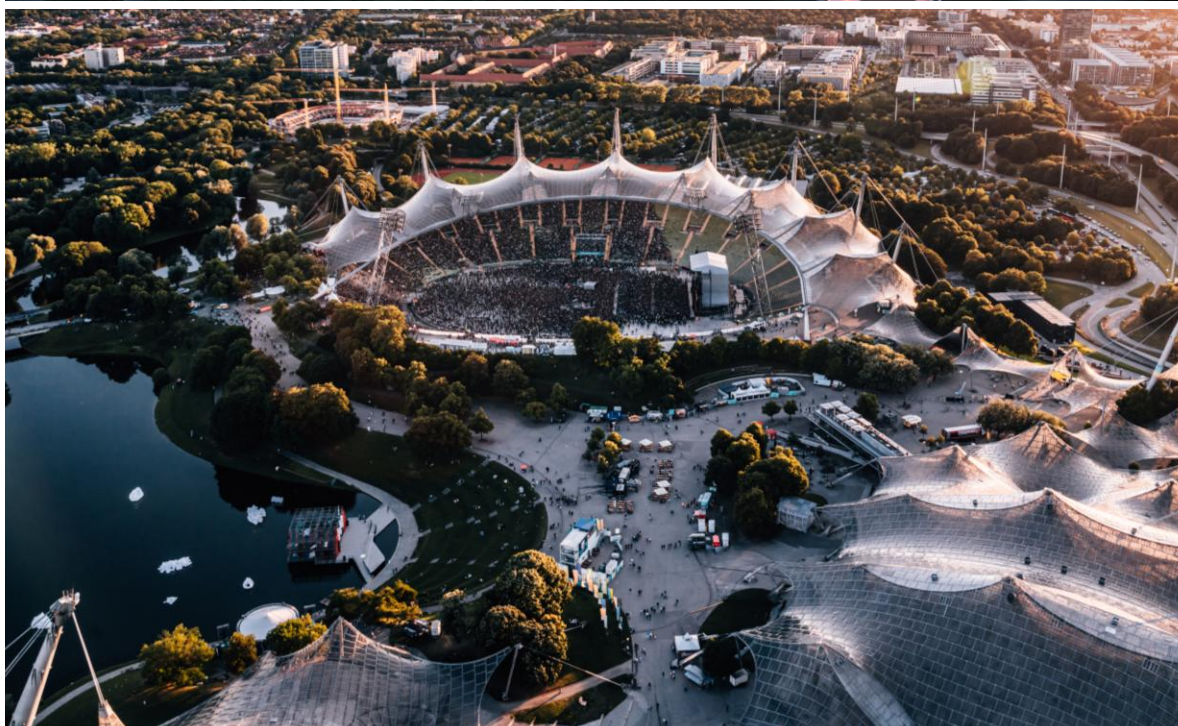




## Event Catering in Munich

DO & CO is responsible  
for the culinary delights  
at many top-class events

- long term partnership with FC Bayern Munich – VIP hospitality and public catering at Allianz Arena
- DO & CO in charge of VIP hospitality and public catering at Allianz Arena
- Guns N' Roses rocked Allianz Arena in a first-ever concert in June 2025, Linkin Park and Helene Fischer to follow in 2026
- Olympic Park : venue for numerous events (concerts, festivals etc.)





### 3 International Event Catering

## SAP Garden in Munich

- new indoor location in Munich
- multifunctional set up
- Red Bull ice hockey and FC Bayern Munich Basketball in one location
- grand opening :  
27<sup>th</sup> September 2024
- capacity :
  - 11,000 guests
- catering areas :
  - VIP areas / 11 Skyboxes
  - 13 public kiosks
  - 1 Henry Restaurant
- multiple events :
  - ~ 40 ice hockey games and
  - ~ 20 basketball games per year
  - numerous side events





Restaurants,  
Lounges & Hotels

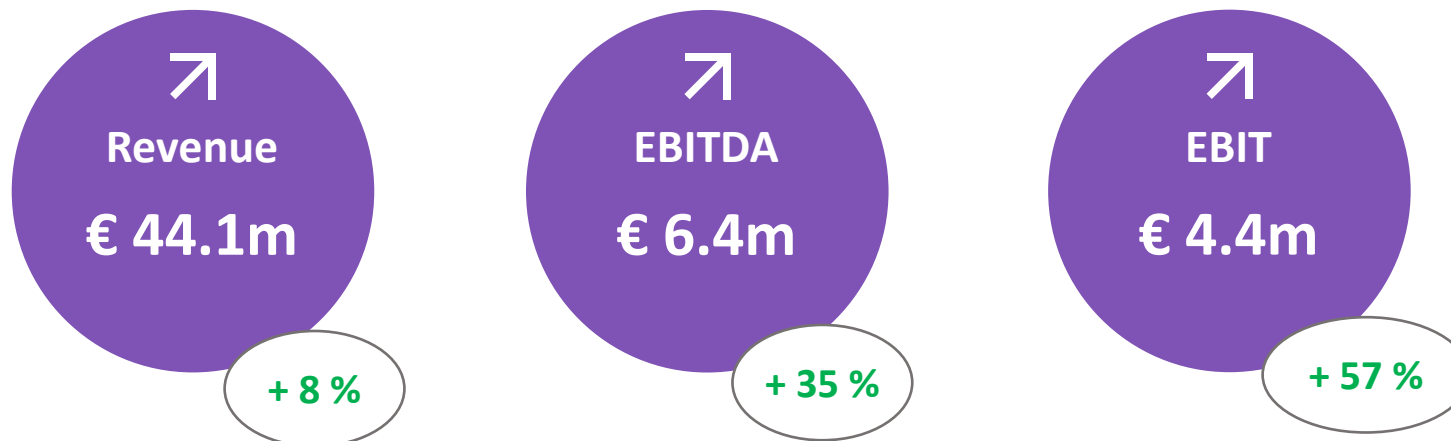
The logo for Dolce & Co is centered within a large white circle. It features the word "DO" in a black serif font, followed by a large, ornate black ampersand "&" that overlaps the "DO" and "CO". The word "CO" is also in a black serif font. To the right of the white circle, a portion of a darker purple circle is visible.

DO & CO

## Our mission

Innovative,  
best quality and  
personalized  
customer experience

1<sup>st</sup> Quarter 2025/2026 vs. Q1 2024/2025



- Strong improvement in product and guest experience, better efficiency
- Strong sales and margin improvements
- DO & CO's DNA since 1981  
inspiration for innovation and unique customer experience for all divisions

ONYX  
VIENNA

Aioli

DO&CO

GIACOMO  
MILANO

DO&CO  
HOME

1854  
HEDIARD  
PARIS

Henry  
the art of living

DEMEL  
K.u.K. HOFZUCKERBÄCKER  
WIEN 1786

DO&CO  
HOTELS  
VIENNA  
MUNICH

4 Restaurants, Lounges & Hotels

## DEMEL

K. u. K. Hofzuckerbäcker  
since 1786

- successful new concept
- clear retail and gastronomy segmentation
- **DEMEL KAISERSCHMARRN**  
has become a signature product  
and creating strong demand





4 Restaurants, Lounges & Hotels

## DO & CO Hotels and Restaurants Munich and Vienna

### DO & CO MUNICH :

- luxury Boutique Hotel in the heart of the city
- first time **Michelin Key Award** for a DO & CO Hotel
- two restaurants at the same location



### DO & CO STEPHANSPLATZ :

- flagship of the group
- one of the most scenic locations in the city
- basis for the group's R & D and innovation activities

→ Hotels and restaurants in both cities are highly popular showing pleasing occupancy rates!





4 Restaurants, Lounges & Hotels

## DO & CO ALBERTINA Vienna

### CONTRACT EXTENSION FOR 10 YEARS AND REOPENING IN NOVEMBER!

- ALBERTINA - one of the leading museums worldwide with 2,000 - 3,000 visitors a day
- co-branded chocolate and gift line

#### ALBERTINA x DEMEL

- DEMEL Kaiserschmarrn to go
- casual offering during the day
- cool fine dining in the evening

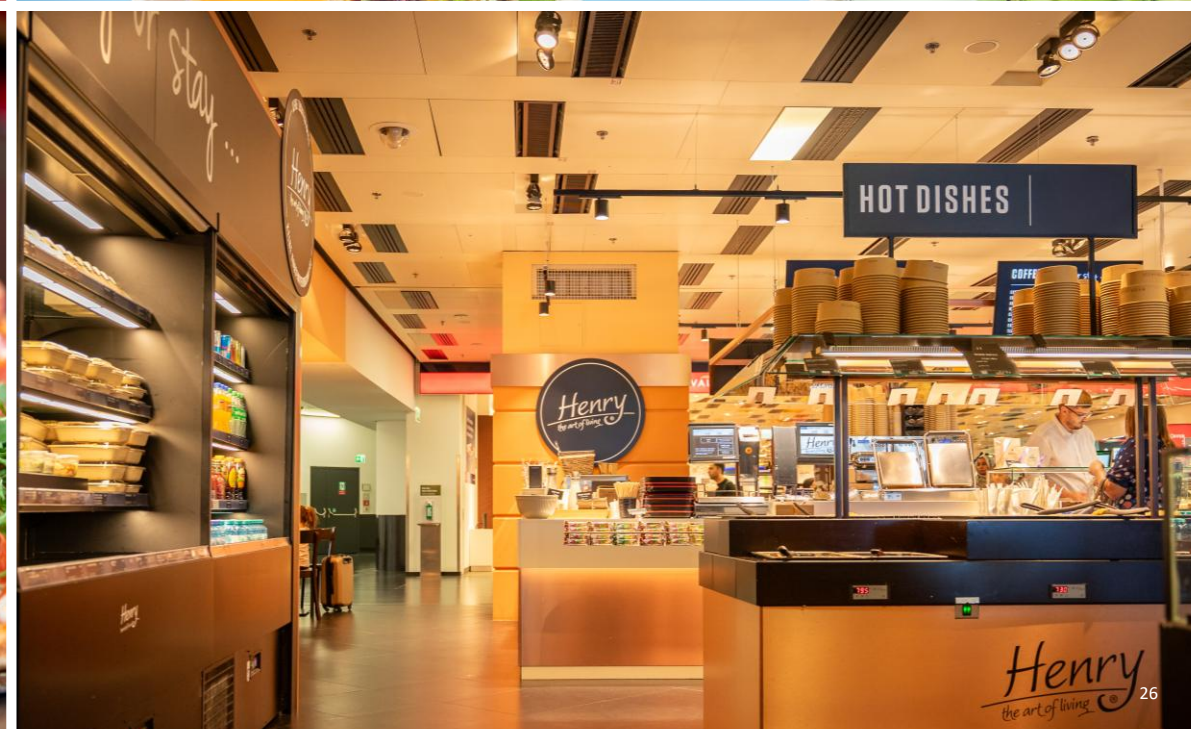
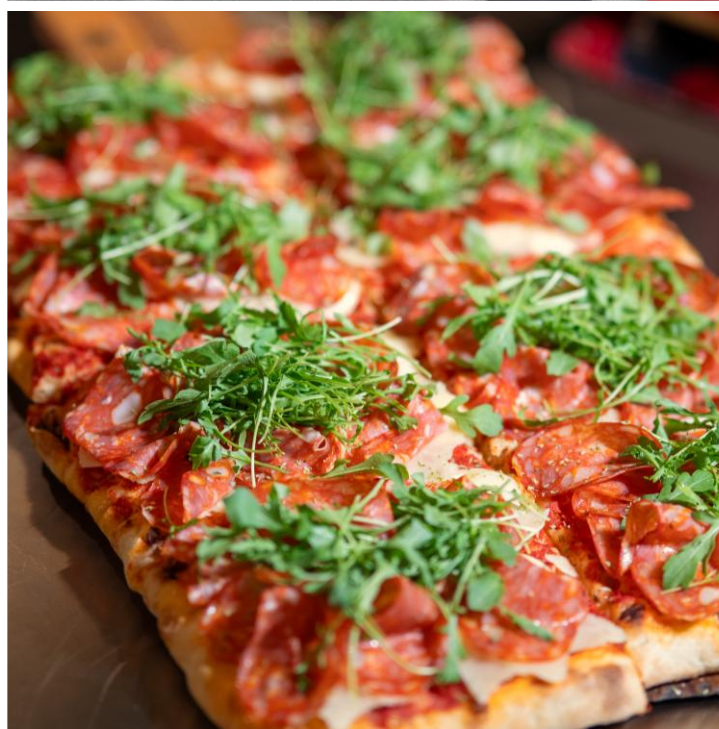




4 Restaurants, Lounges & Hotels

**A wide range of additional activities all around the world**

- **HÉDIARD** : prestigious French luxury food brand
- **HENRY** : premium, market fresh ingredients, always handmade
- **LOUNGES** : award-winning, trend setting Premium Lounges
- **AIRPORT HOSPITALITY** : increased traffic and passenger numbers show positive impact on sales



# Contact Details

## Investor Relations

---

[investor.relations@doco.com](mailto:investor.relations@doco.com)

---

The information contained in this document has not been independently verified and no representation or warranty, expressed or implied, is made as to, and no reliance should be placed on the fairness, accuracy, completeness, or correctness of this information or opinions contained herein.

Certain statements contained in this document may be statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance, or events to differ materially from those expressed or implied in such statements.

None of DO & CO or any of its affiliates, advisors, or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this document or its content or otherwise arising in connection with this document.

This document does not constitute an offer or invitation to purchase or subscribe for any shares and neither it nor any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.