



THE GOURMET ENTERTAINMENT COMPANY

COMPANY PRESENTATION
First Quarter 2026/2027

Company Overview



DO & CO

What makes us different

DO & CO brings a personal touch to the most prestigious experiences in the world. Delivering restaurant quality regardless of the limitations.

Using only the best ingredients with **no additives, flavor enhancers or preservatives.**



**The 3 main pillars
of the DO & CO DNA**
committed to our principles

Highest customer
satisfaction through always
prioritizing innovation,
sustainable high quality
and people's motivation

THE 3 MAIN PILLARS OF THE DO & CO DNA

Back to the roots - this is what we stand for



Passion for INNOVATION

**Leading edge in product,
process and systems -
development of state-of-
the-art culinary**



Sustainable QUALITY

**Freshest, finest quality
ingredients, no additives,
no preservatives –
working with trusted
long-term suppliers**

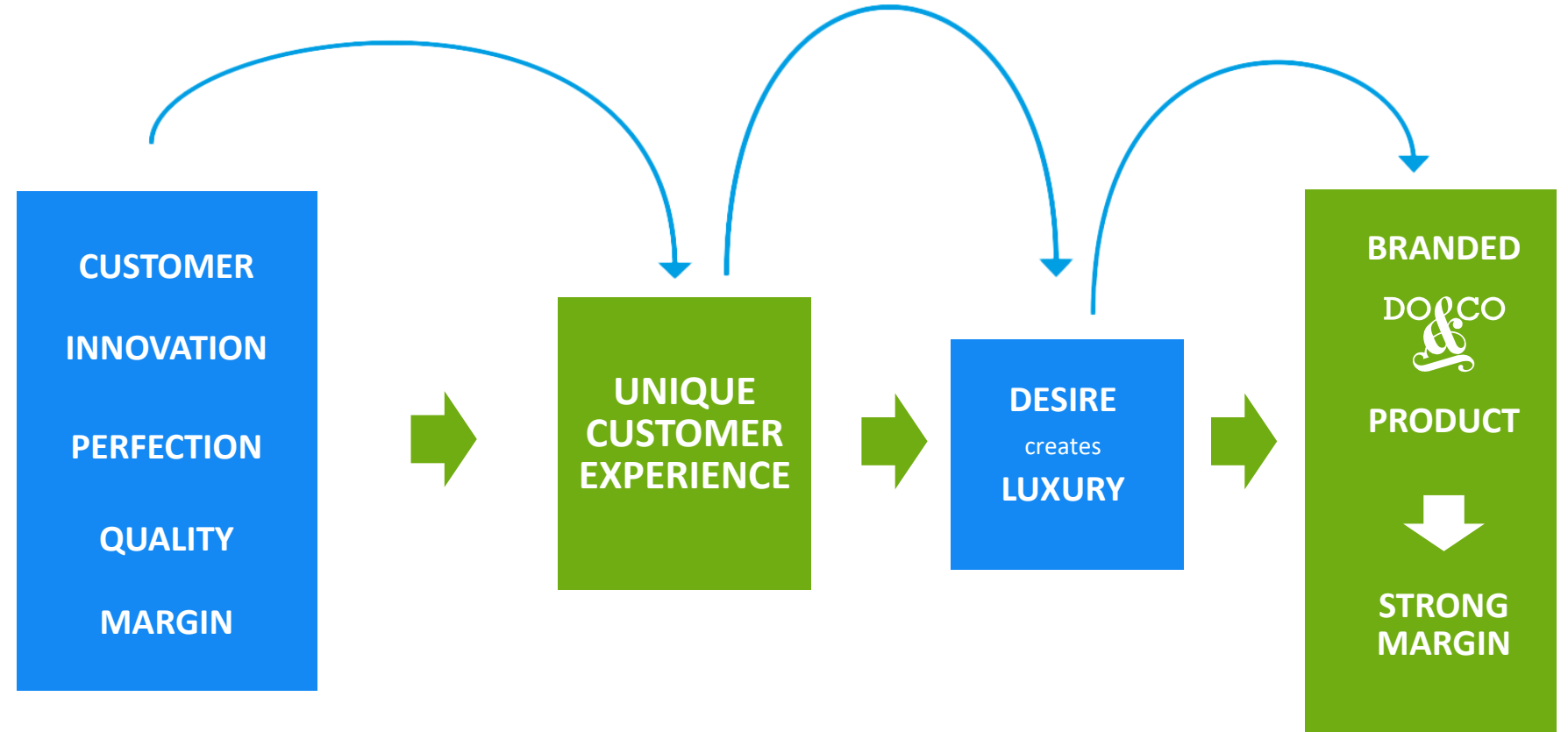


Motivated PEOPLE

**Founder led,
entrepreneurial
mindset with a long-term
vision and motivated,
dynamic, detail-oriented
company culture**

THE DO & CO PRINCIPLES

The DO & CO principles



Our Culinary Platform

Our vertically integrated approach means we constantly innovate upon our global culinary platform.

Highest customer satisfaction through always prioritizing innovation, sustainable high quality and motivation of people.

AIRLINE CATERING



INTERNATIONAL EVENT CATERING



RESTAURANTS LOUNGES | HOTELS



GOURMET KITCHENS

BRAND | KNOW HOW | INNOVATION | MOTIVATION | CUSTOMERS

- 33 gourmet kitchens
- on 3 continents
- more than 60 airline customers

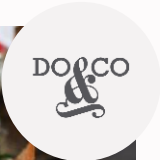
- leading premium hospitality
- worldwide activities
- events in any size

- DO & CO's DNA
- brand awareness
- training center and R & D

Our Brand Portfolio

Valued by customers with a legacy of quality and tradition.

Our track record has led to us being a preferred partner for premium gourmet entertainment for over 30 years.



Culinary delights from around the world
DO & CO's restaurants draw on culinary traditions from across the globe, creating elegant and inspired menus that offer gourmet dishes for every taste.



World renowned patisserie and confectionery since 1786
Historic purveyor of confectionery to the imperial court of Austria, Demel is a Viennese icon specializing in all things sweet.



Japanese inspired sharing dishes
Inspired by the skill, precision and inventiveness of Japanese cuisine, ONYX serves the freshest sashimi, sushi and ceviche from its raw bar, and bold, fiery dishes from the robata grill.



The quintessential luxury Parisian Épicerie
Hédiard was established as a luxury importer of teas, spices and delicacies from around the world in 1854, growing to become a cultural export of its own with a worldwide following.



Premium, market-fresh food to go
Henry provides fresh, quality meals and snacks from around the world, to be eaten on the go, in the office or at home. It emphasizes freshness of ingredients and preparation.



Luxurious Milanese Pizza
Time-honoured tradition meets luxurious produce to create next-level pizzas that draw on Milan's stylish and sophisticated character.



Casual and Mediterranean
the Aioli brand embodies southern-European flair and Mediterranean cuisine. Its young, dynamic image and flexible pricing enables the brand to attract a broad audience.

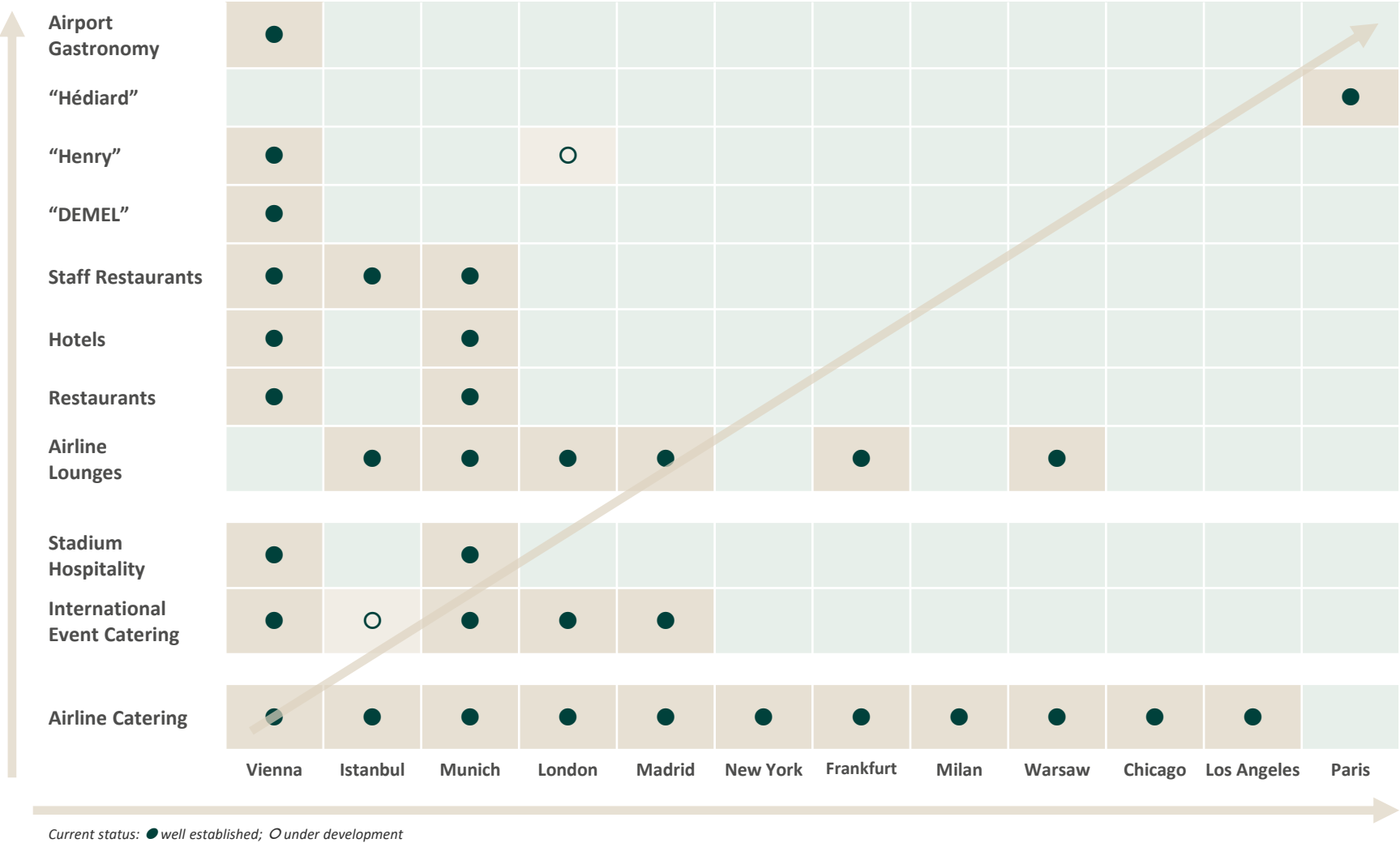
Our Locations

multi region strategy, leveraging
infrastructure and brand awareness



Diversification

the three dimensions of growth



BUSINESS CASE - DO & CO MUNICH



Acquisition of Arena One

- +500 employees (+700 part-time)
- major clients
 - FC Bayern Munich Allianz Arena
 - Olympic Park Munich
 - 30 E.ON staff restaurants in Germany



FC Bayern Munich

- extension of contract until 2030
- 83 employees



Olympic Park Munich

- extension of contract until 2028
- > 200 VIP events annually



DO & CO Hotel Munich

- next to Marienplatz
- boutique hotel
- two restaurants, roof top
- contract until 2030 / 2050



NFL Match in Allianz Arena

- Tampa Bay Buccaneers – Seattle Seahawks
- first NFL match ever in Germany



SAP Garden

- opened in Sep 2024
- multifunctional arena
- public & VIP hospital

2013

2014

2015

2016

2017

2018

2019

2020

2021

2022

2023

2024



Airline Catering Munich

- 37 employees
- € 4.5m sales
- no lounges



Emirates

- new client in MUC and DUS
- inflight catering
- Business Class Lounge



Thai Airways

- new client in MUC and DUS



Singapore Airlines

- new client in MUC, DUS and FRA



EURO 2020

- 4 matches (including one quarter final) in Allianz Arena
- postponed to 2021 due to corona



EURO 2024

- in Germany
- 6 matches in Allianz Arena

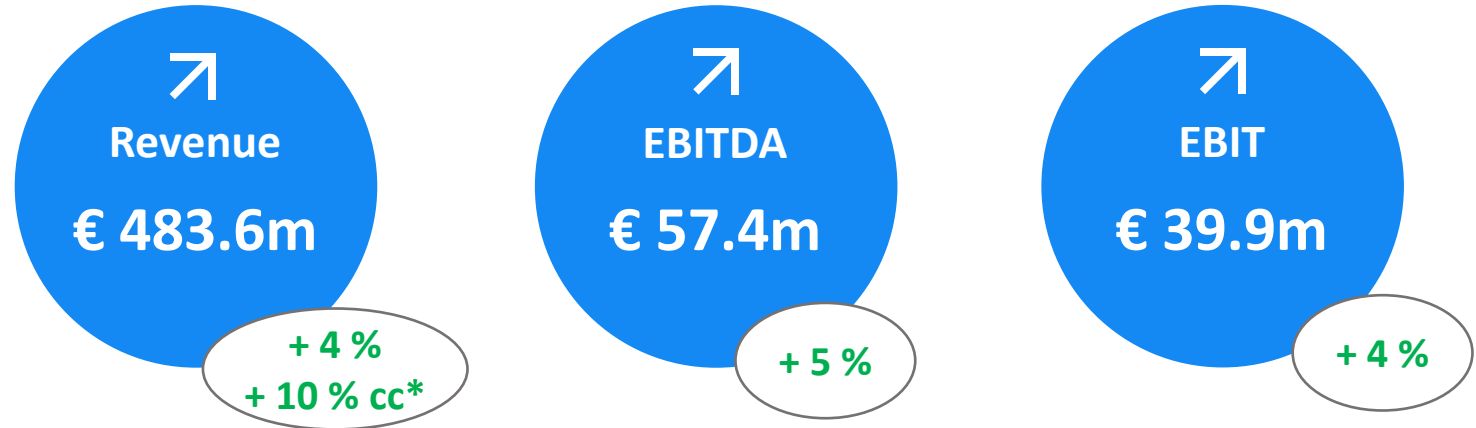
Airline Catering

The logo for DOLCO & CO is centered within a white circle. It features the word "DOLCO" in a black, uppercase, serif font. Below "DOLCO" is a large, stylized ampersand "&" in a black, calligraphic script font. To the right of the ampersand is the word "CO" in a black, uppercase, serif font, matching "DOLCO".

DOLCO
&
CO

Our mission

the best restaurant
experience over 39,000 feet



- DO & CO continues to benefit from **premiumization trend**
- **Working on efficiency improvements** in all areas
- **American Airlines : DO & CO selected as long-term catering partner in LHR**
- up to 22 flights per day



* cc = at constant currency

Award Winning Premium Airline Catering

- freshly prepared menus
- Gourmet Entertainment
by DO & CO
- various wins of significant
airline catering customers
- multiple times awarded
by SKYTRAX



Customer satisfaction
proven for onboard
catering and airline
lounges



	2019	2021	2022	2023	2024	2025
Business Class Onboard Catering	1 Austrian Airlines	1 Turkish Airlines	1 Turkish Airlines	1 Turkish Airlines 5 Austrian Airlines	1 Turkish Airlines	10 Turkish Airlines
Premium Economy Class Airline Catering	1 Austrian Airlines	1 British Airways		9 Austrian Airlines 10 British Airways		
Economy Class Airline Catering			4 Turkish Airlines	1 Turkish Airlines	3 Turkish Airlines	7 Turkish Airlines
BC Airline Lounge		1 Turkish Airlines	3 Turkish Airlines	6 Turkish Airlines	8 Turkish Airlines 9 Iberia	7 Turkish Airlines 9 Iberia
BC Lounge Dining Catering			2 Turkish Airlines	4 Turkish Airlines	5 Turkish Airlines	6 Turkish Airlines 9 Iberia

International Event Catering



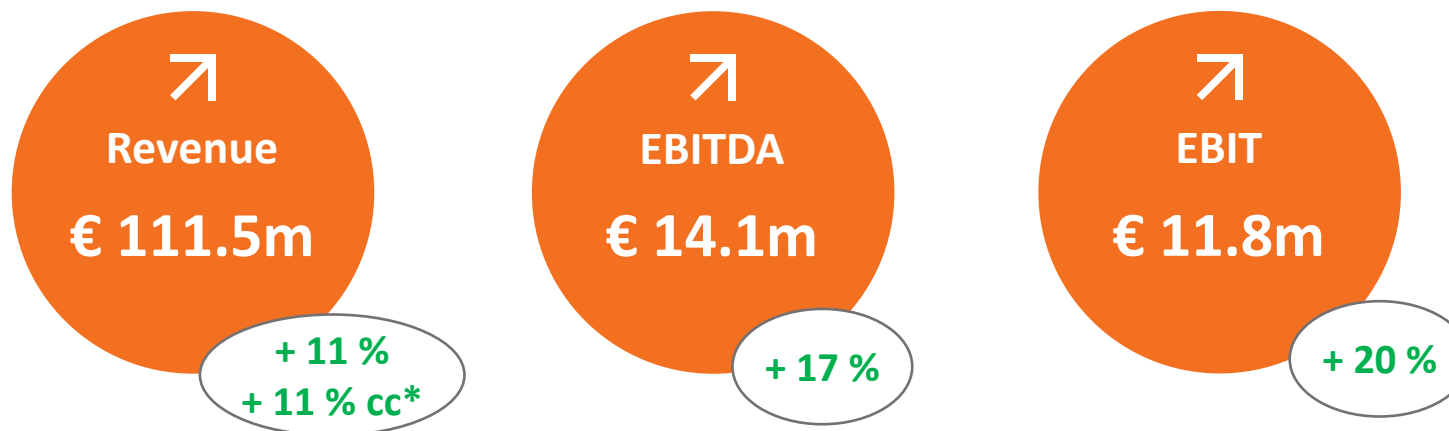
DO & CO

Our mission

the world's leading
premium hospitality and
gourmet entertainment
experience

- innovative concepts
- best quality
- personalized service

1st Quarter 2026/2027 vs. Q1 2025/2026



- **Formula 1 :**
all races delivered **increased guest numbers** in Paddock Club
- **Successful FIFA World Cup 2026 :**
significant strengthening of DO & CO's brand presence in the US

PADDOCK
CLUB



UEFA
EURO2024
GERMANY



* cc = at constant currency

Formula 1

DO & CO's 35th Season

- **exciting season start**
with races in *Miami, Canada, Monaco, Spain and Austria*
- **strong demand**
in all locations continues
- GP Malaysia in October **added**
to race calendar
- **high customer satisfaction**
feedback
- **state-of-the-art hospitality**
guest experience –
benchmark of the sport
hospitality industry



3 International Event Catering

**The most prestigious
events in the world -
powered by DO & CO**

**Champions League Final,
Budapest**
over 8,500 VIP guests

ATP Masters 1000, Madrid
one of the most premium
tennis events in the world with
43,700 VIP guests in 12 days

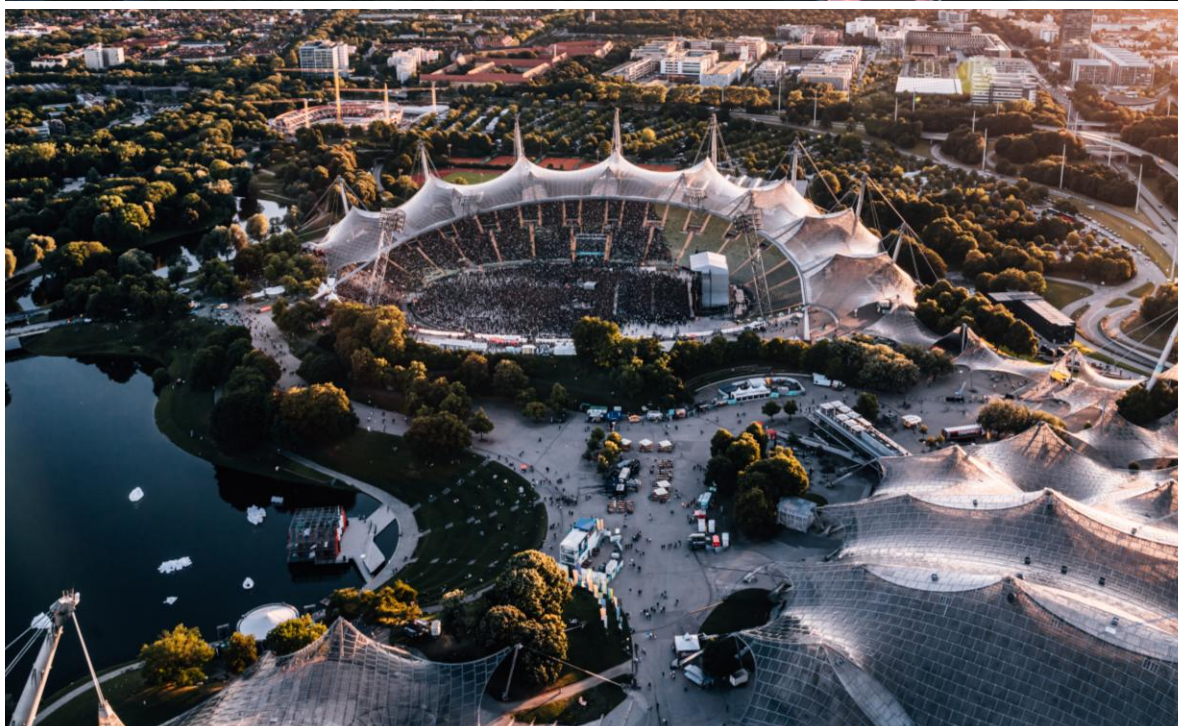
Rathausplatz, Vienna
Eurovision Village and
Filmfestival



Event Catering in Munich

DO & CO is responsible
for the culinary delights
at many top-class events

- long term partnership with FC Bayern Munich – VIP hospitality and public catering at Allianz Arena
- DO & CO in charge of VIP hospitality and public catering at Allianz Arena
- high-profile concerts at the sold-out Allianz Arena, including Linkin Park, Foo Fighters and The Weeknd
- Olympic Park : venue for numerous events (concerts, festivals etc.)



3 International Event Catering

SAP Garden in Munich

- new indoor location in Munich
- multifunctional set up
- Red Bull ice hockey and FC Bayern Munich Basketball in one location
- grand opening :
27th September 2024
- capacity :
 - 11,000 guests
- catering areas :
 - VIP areas / 11 Skyboxes
 - 13 public kiosks
 - 1 Henry Restaurant
- multiple events :
 - ~ 40 ice hockey games and
 - ~ 20 basketball games per year
 - numerous side events



Restaurants,
Lounges & Hotels

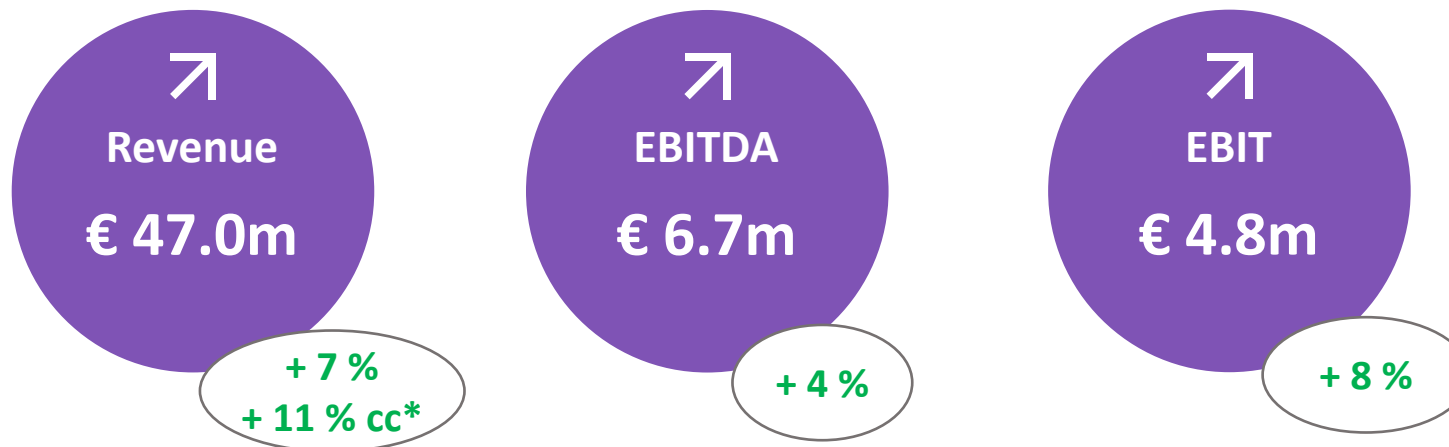
The logo is centered within a large white circle. It features the word "DO" in a black serif font, followed by a large, ornate black ampersand, and then the word "CO" in the same serif font. To the right of this white circle, a portion of a second, darker purple circle is visible.

DO & CO

Our mission

Innovative,
best quality and
personalized
customer experience

1st Quarter 2026/2027 vs. Q1 2025/2026



- Good sales and strong margin improvements
- Very pleasing start of the year in the division
- DO & CO's DNA since 1981
inspiration for innovation and unique customer experience for all divisions

ONYX
VIENNA

Aioli

DO & CO

GIACOMO
MILANO

DO & CO
HOME

1854
HEDIARD
PARIS

Henry
the art of living

DEMEL
K.u.K. HOFZUCKERBÄCKER
WIEN 1786

DO & CO
HOTELS
VIENNA
MUNICH

4 Restaurants, Lounges & Hotels

DEMEL

K. u. K. Hofzuckerbäcker
since 1786

- successful new concept
- clear retail and gastronomy segmentation
- **DEMEL KAISERSCHMARRN**
has become a signature product
and creating strong demand



4 Restaurants, Lounges & Hotels

DO & CO Hotels and Restaurants Munich and Vienna

DO & CO MUNICH

- luxury Boutique Hotel in the heart of the city
- first time **Michelin Key Award** for a DO & CO Hotel
- two restaurants at the same location



DO & CO STEPHANSPLATZ

- flagship of the group : currently being refurbished (reopening in October 2026)
- one of the most scenic locations in the city
- basis for the group's R & D and innovation activities

→ Hotels and restaurants in both cities are highly popular showing pleasing occupancy rates!



4 Restaurants, Lounges & Hotels

DO & CO ALBERTINA Vienna

CONTRACT EXTENSION FOR 10 YEARS AND REOPENING IN NOVEMBER!

- ALBERTINA - one of the leading museums worldwide with 2,000 - 3,000 visitors a day
- co-branded chocolate and gift line

ALBERTINA x DEMEL

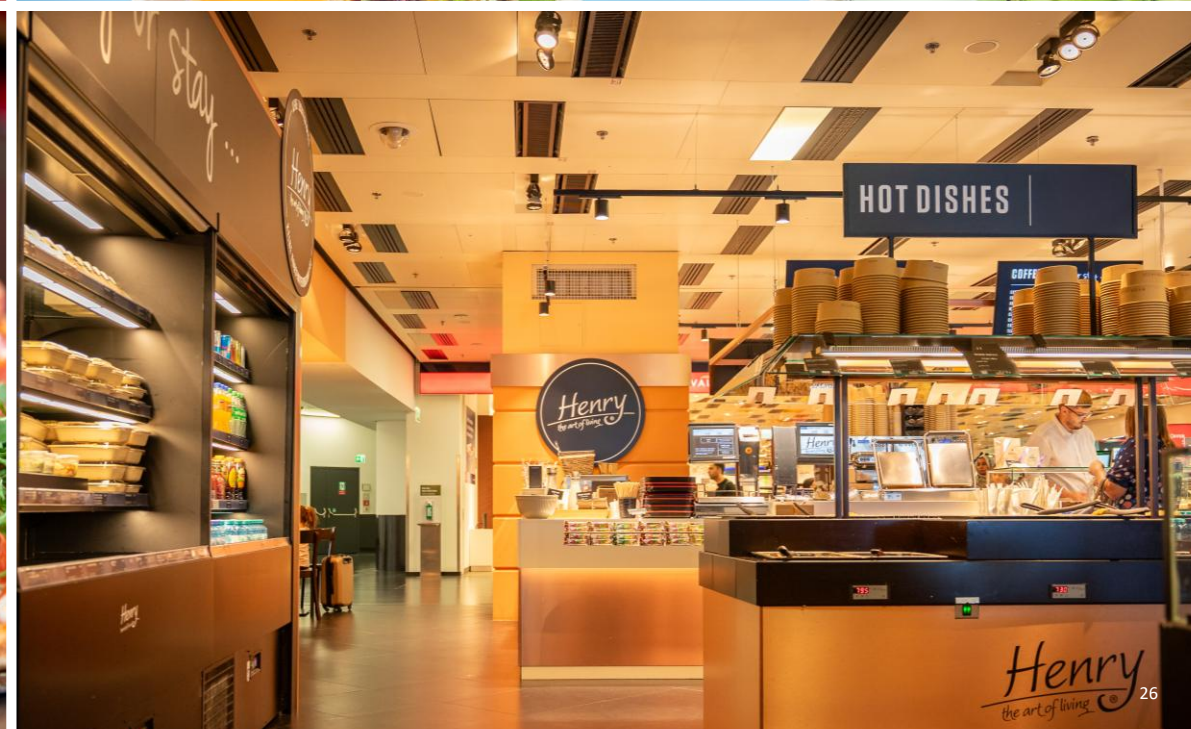
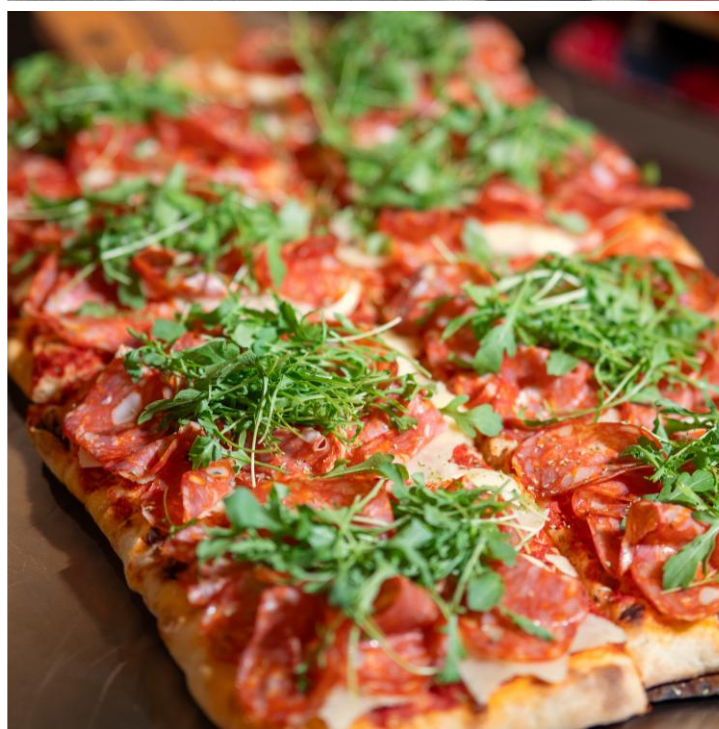
- DEMEL Kaiserschmarrn to go
- casual offering during the day
- cool fine dining in the evening



4 Restaurants, Lounges & Hotels

A wide range of additional activities all around the world

- **HÉDIARD** : prestigious French luxury food brand
- **HENRY** : premium, market fresh ingredients, always handmade
- **LOUNGES** : award-winning, trend setting Premium Lounges
- **AIRPORT HOSPITALITY** : increased traffic and passenger numbers show positive impact on sales



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