



THE GOURMET ENTERTAINMENT COMPANY

COMPANY PRESENTATION  
1-3 Quarters Year 2025/2026

# Company Overview

The logo for DO & CO is centered within a white circle. It features the text "DO & CO" in a serif font. The ampersand is stylized and positioned between the "DO" and "CO".

DO & CO

# What makes us different

DO & CO brings a personal touch to the most prestigious experiences in the world. Delivering restaurant quality regardless of the limitations.

Using only the best ingredients with **no additives, flavor enhancers or preservatives.**



## THE 3 MAIN PILLARS OF THE DO & CO DNA

The 3 main pillars of the DO & CO DNA committed to our principles

Highest customer satisfaction through always prioritizing innovation, sustainable high quality and people's motivation

Back to the roots - this is what we stand for



### Passion for INNOVATION

Leading edge in product, process and systems - development of state-of-the-art culinary



### Sustainable QUALITY

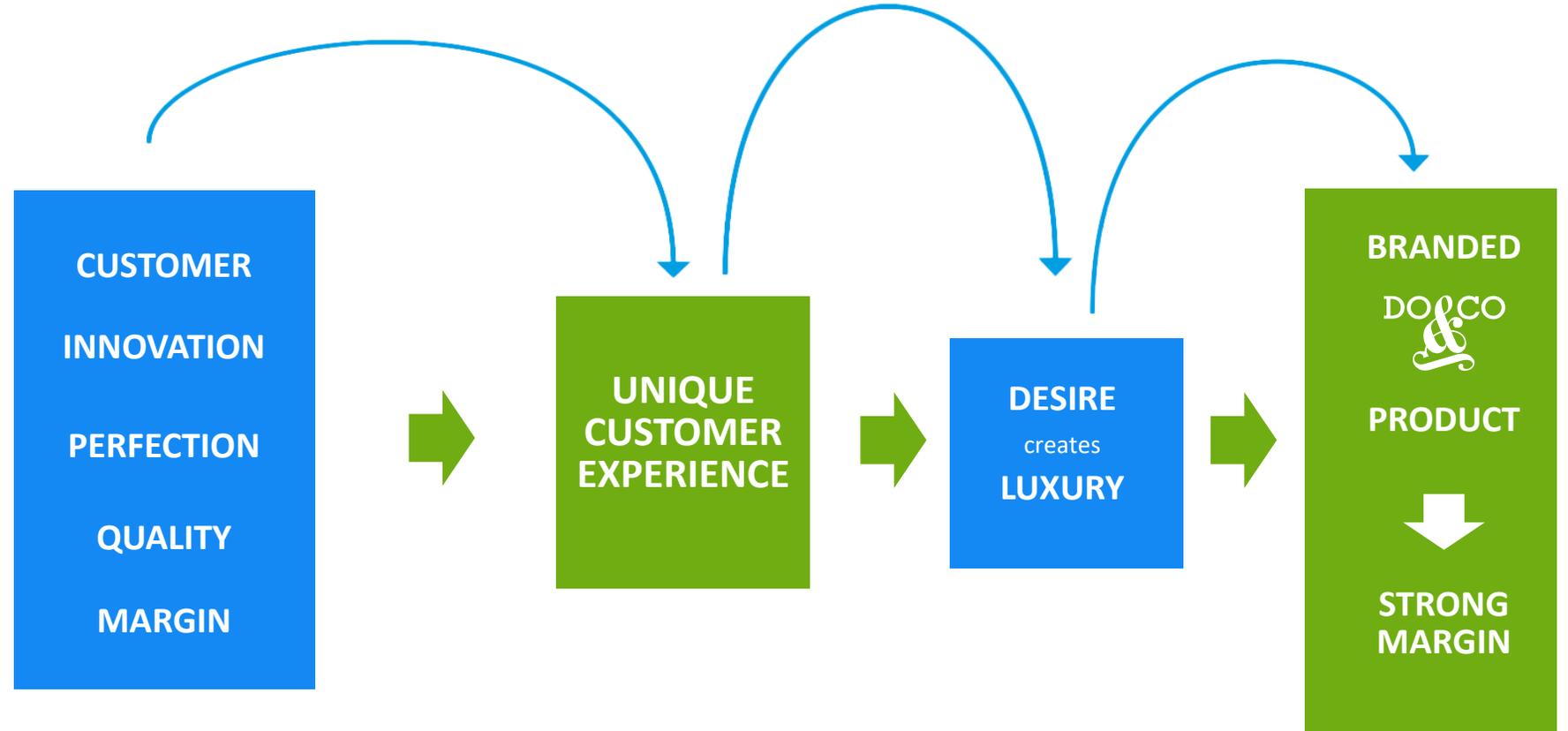
Freshest, finest quality ingredients, no additives, no preservatives - working with trusted long-term suppliers



### Motivated PEOPLE

Founder led, entrepreneurial mindset with a long-term vision and motivated, dynamic, detail-oriented company culture

# The DO & CO principles



# Our Culinary Platform

Our vertically integrated approach means we constantly innovate upon our global culinary platform.

Highest customer satisfaction through always prioritizing innovation, sustainable high quality and motivation of people.

## AIRLINE CATERING



## INTERNATIONAL EVENT CATERING



## RESTAURANTS LOUNGES | HOTELS



# GOURMET KITCHENS

BRAND | KNOW HOW | INNOVATION | MOTIVATION | CUSTOMERS

- 33 gourmet kitchens
- on 3 continents
- more than 60 airline customers

- leading premium hospitality
- worldwide activities
- events in any size

- DO & CO's DNA
- brand awareness
- training center and R & D

# Our Brand Portfolio

Valued by customers with a legacy of quality and tradition.

Our track record has led to us being a preferred partner for premium gourmet entertainment for over 30 years.



**DO & CO**

### Culinary delights from around the world

DO & CO's restaurants draw on culinary traditions from across the globe, creating elegant and inspired menus that offer gourmet dishes for every taste.



**DEMEL**  
K.K. HOFZIGERBÄCKER  
WIEN 1786

**World renowned patisserie and confectionery since 1786**  
Historic purveyor of confectionery to the imperial court of Austria, Demel is a Viennese icon specializing in all things sweet.



**ONYX**  
VIENNA

### Japanese inspired sharing dishes

Inspired by the skill, precision and inventiveness of Japanese cuisine, ONYX serves the freshest sashimi, sushi and ceviche from its raw bar, and bold, fiery dishes from the robata grill.



1854  
**HEDIARD**  
PARIS

### The quintessential luxury Parisian Épicerie

Hédiard was established as a luxury importer of teas, spices and delicacies from around the world in 1854, growing to become a cultural export of its own with a worldwide following.



**Henry**  
the art of living

### Premium, market-fresh food to go

Henry provides fresh, quality meals and snacks from around the world, to be eaten on the go, in the office or at home. It emphasizes freshness of ingredients and preparation.



**GIACOMO MILANO**

### Luxurious Milanese Pizza

Time-honoured tradition meets luxurious produce to create next-level pizzas that draw on Milan's stylish and sophisticated character.



**Aioli**

### Casual and Mediterranean

the Aioli brand embodies southern-European flair and Mediterranean cuisine. Its young, dynamic image and flexible pricing enables the brand to attract a broad audience.

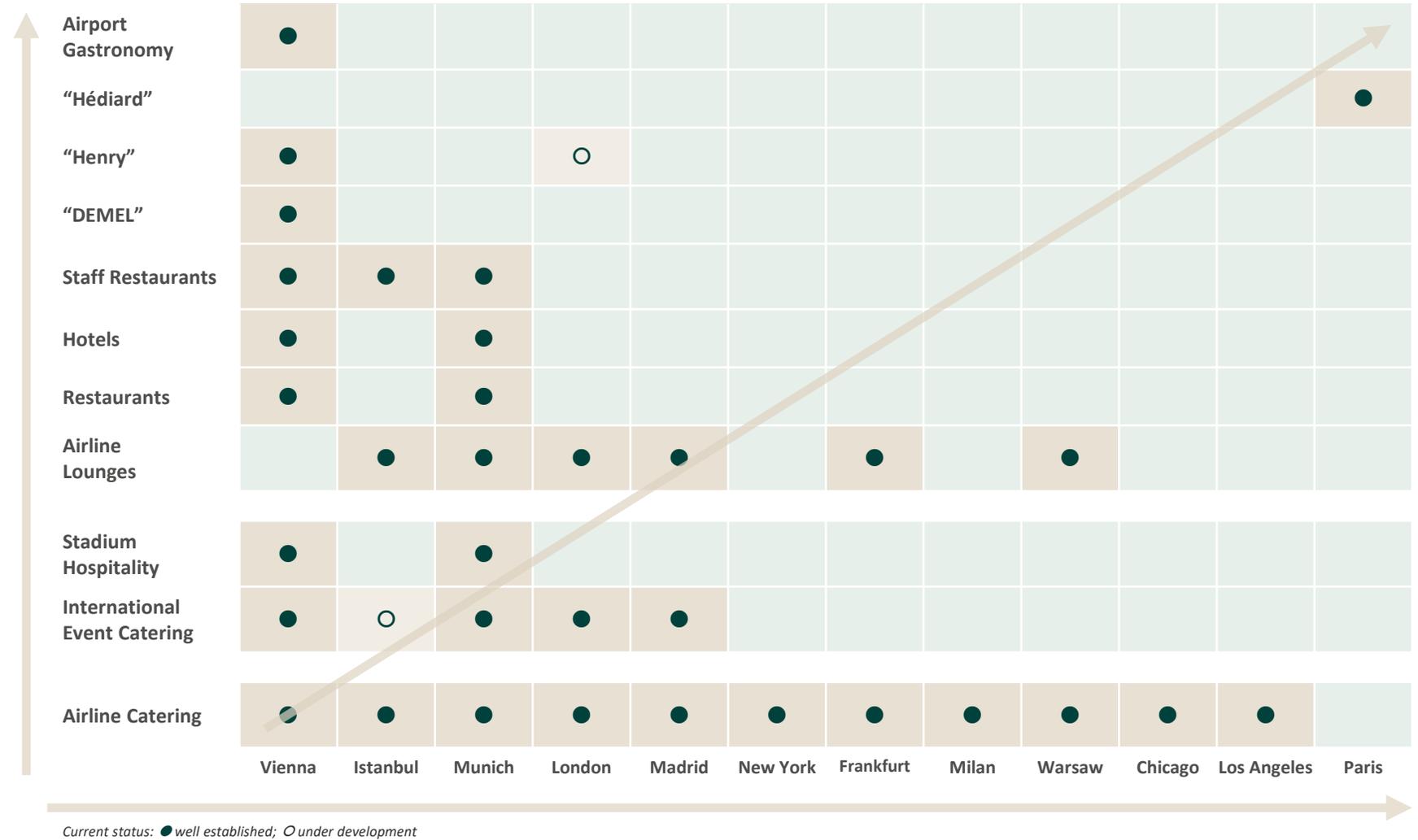


# Our Locations

multi region strategy, leveraging infrastructure and brand awareness

# Diversification

the three dimensions of growth



# BUSINESS CASE - DO & CO MUNICH



### Acquisition of Arena One

- +500 employees (+700 part-time)
- major clients
  - FC Bayern Munich Allianz Arena
  - Olympic Park Munich
  - 30 E.ON staff restaurants in Germany



### FC Bayern Munich

- extension of contract until 2030
- 83 employees



### Olympic Park Munich

- extension of contract until 2028
- > 200 VIP events annually



### DO & CO Hotel Munich

- next to Marienplatz
- boutique hotel
- two restaurants, roof top
- contract until 2030 / 2050



### NFL Match in Allianz Arena

- Tampa Bay Buccaneers – Seattle Seahawks
- first NFL match ever in Germany



### SAP Garden

- opened in Sep 2024
- multifunctional arena
- public & VIP hospital

2013      2014      2015      2016      2017      2018      2019      2020      2021      2022      2023      2024



### Airline Catering Munich

- 37 employees
- € 4.5m sales
- no lounges



### Emirates

- new client in MUC and DUS
- inflight catering
- Business Class Lounge



### Thai Airways

- new client in MUC and DUS



### Singapore Airlines

- new client in MUC, DUS and FRA



### EURO 2020

- 4 matches (including one quarter final) in Allianz Arena
- postponed to 2021 due to corona



### EURO 2024

- in Germany
- 6 matches in Allianz Arena

**Airline Catering**



**DO & CO**

# 1-3 Quarters 2025/2026 vs. Q1-Q3 2024/2025

## Our mission

the best restaurant experience over 39,000 feet



- Continued strong growth in Türkiye
- JFK : strong improvements (high start-up costs in 2024/2025)
- Ongoing good load factors, especially in premium cabins
- Working on efficiency improvements in all areas



\* cc = at constant currency

## Award Winning Premium Airline Catering

- freshly prepared menus
- Gourmet Entertainment by DO & CO
- various wins of significant airline catering customers
- multiple times awarded by SKYTRAX



**Customer satisfaction**  
proven for onboard  
catering and airline  
lounges



	2019	2021	2022	2023	2024	2025
<b>Business Class</b> Onboard Catering	1 Austrian Airlines	1 Turkish Airlines	1 Turkish Airlines	1 Turkish Airlines 5 Austrian Airlines	1 Turkish Airlines	10 Turkish Airlines
<b>Premium Economy Class</b> Airline Catering	1 Austrian Airlines	1 British Airways		9 Austrian Airlines 10 British Airways		
<b>Economy Class</b> Airline Catering			4 Turkish Airlines	1 Turkish Airlines	3 Turkish Airlines	7 Turkish Airlines
<b>BC Airline Lounge</b>		1 Turkish Airlines	3 Turkish Airlines	6 Turkish Airlines	8 Turkish Airlines 9 Iberia	7 Turkish Airlines 9 Iberia
<b>BC Lounge Dining</b> Catering			2 Turkish Airlines	4 Turkish Airlines	5 Turkish Airlines	6 Turkish Airlines 9 Iberia

**International  
Event Catering**



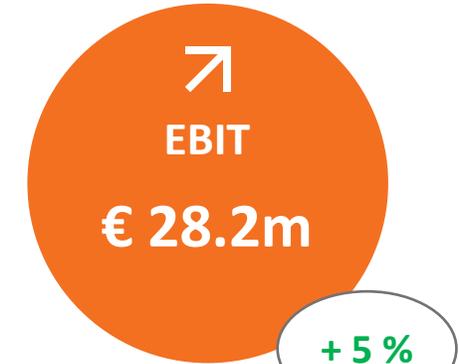
**DO & CO**

# 1-3 Quarters 2025/2026 vs. Q1-Q3 2024/2025

## Our mission

the world's leading premium hospitality and gourmet entertainment experience

- innovative concepts
- best quality
- personalized service



- **F1** : strong demand in all races
- Highlight Abu Dhabi with **10,600 VIPs** in Paddock Club on race day

• **No EURO this year** in comparison to Q1-Q3 2024/2025 (growth would be + 13 %)

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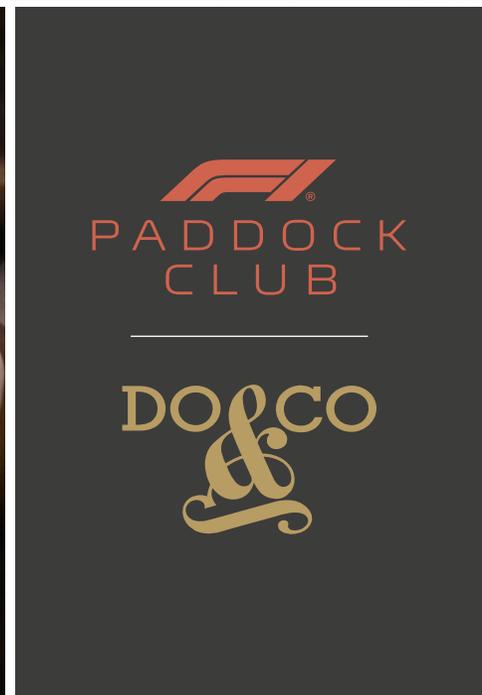


3 International Event Catering  
Status quo

## Formula 1

### DO & CO's 34<sup>th</sup> Season

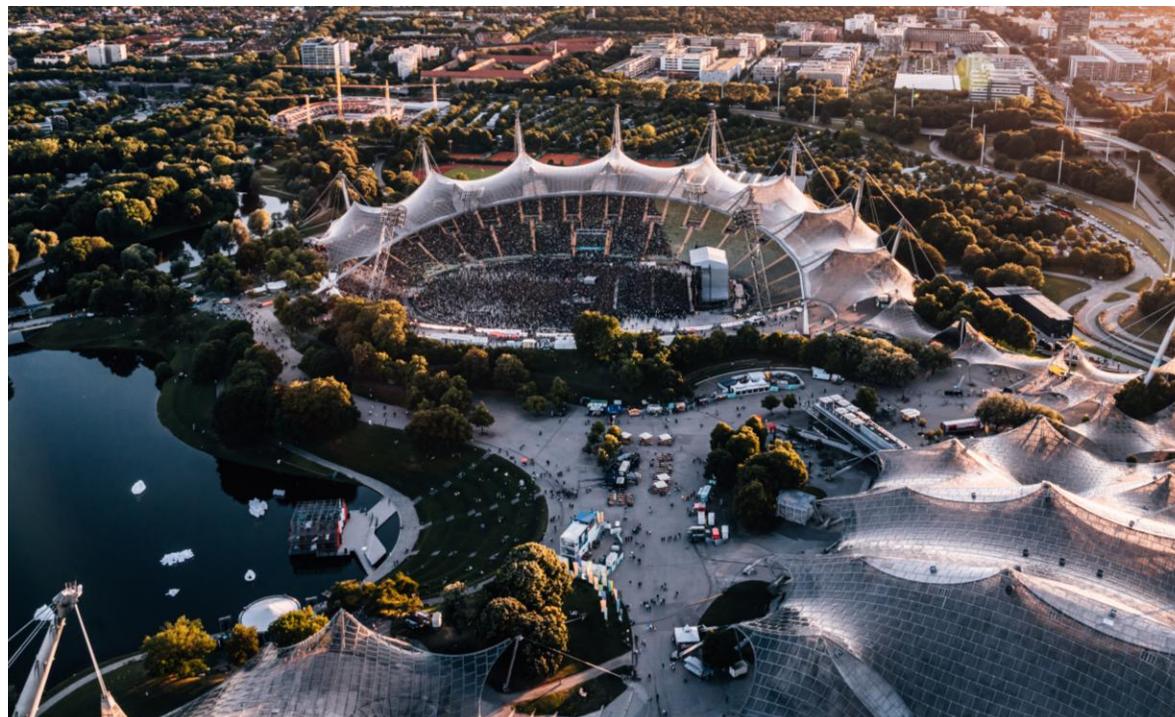
- exciting season with *Austin, México, Brazil, Las Vegas, Qatar and Abu Dhabi in Q3*
- strong demand in all locations continues
- high customer satisfaction feedback
- state of the art hospitality guest experience – benchmark of the sport hospitality industry
- DO & CO continues as official supplier to the F1 Paddock Club with a **10-year contract extension**



## Event Catering in Munich

DO & CO is responsible  
for the culinary delights  
at many top-class events

- long term partnership with **FC Bayern Munich** – VIP hospitality and public catering at Allianz Arena
- VIP and public catering during **UEFA Champions League** final 2025, **UEFA Nations League** semi final and final
- numerous Bundesliga and Champions League matches
- music highlight : Guns N' Roses played Allianz Arena's **first-ever concert** in June 2025; **9 concerts** expected to follow next financial year
- **Olympic Park** : venue for numerous events (concerts, festivals etc.)



### 3 International Event Catering

## SAP Garden in Munich

- new indoor location in Munich
- multifunctional set up
- Red Bull ice hockey and FC Bayern Munich Basketball in one location
- grand opening :  
27<sup>th</sup> September 2024
- capacity :
  - 11,000 guests
- catering areas :
  - VIP areas / 11 Skyboxes
  - 13 public kiosks
  - 1 Henry Restaurant
- multiple events :
  - ~ 40 ice hockey games and
  - ~ 20 basketball games per year
  - numerous side events



3 International Event Catering

**The most prestigious events in the world - powered by DO & CO**

**UEFA Champions League final 2025 at Allianz Arena serving 14,000 VIP guests**

**UEFA Nations League semi final and final at Allianz Arena**

**ATP Masters 1000 Madrid and Masters 500 Vienna one of the most premium tennis events in the world**

**FIFA Club World Cup twelve games with a total of 2,000 VIP guests**

**Filmfestival Rathausplatz in Vienna**

**Midsummer Nights Dream and Super Bloom Festival in Munich**



Restaurants,  
Lounges & Hotels

The logo for Dolco is centered within a white circle. It features the word "DO" in a bold, black, sans-serif font on the left, and "CO" in the same font on the right. A large, stylized, black ampersand (&) is positioned between the two words, overlapping them. The ampersand has a decorative, calligraphic style with a long, sweeping tail that curves downwards and to the right.

DO & CO

## Our mission

Innovative,  
best quality and  
personalized  
customer experience



- Good sales and strong margin improvements
- Tender won for Emirates Lounge at Milan-Malpensa
- DO & CO's DNA since 1981  
inspiration for innovation and unique customer experience for all divisions

\* cc = at constant currency

4 Restaurants, Lounges & Hotels

## DEMEL

K. u. K. Hofzuckerbäcker  
since 1786

- successful new concept
- clear retail and gastronomy segmentation
- **DEMEL KAISERSCHMARRN** has become a signature product and creating strong demand



4 Restaurants, Lounges & Hotels

## DO & CO Hotels and Restaurants Munich and Vienna

### DO & CO MUNICH :

- luxury Boutique Hotel in the heart of the city
- first time **Michelin Key Award** for a DO & CO Hotel 
- two restaurants at the same location

### DO & CO STEPHANSPLATZ :

- flagship of the group
- one of the most scenic locations in the city
- basis for the group's R & D and innovation activities

→ Hotels and restaurants in both cities are highly popular showing pleasing occupancy rates!



4 Restaurants, Lounges & Hotels

## DO & CO ALBERTINA Vienna

**CONTRACT EXTENSION FOR  
10 YEARS AND REOPENING  
IN NOVEMBER!**

- ALBERTINA - one of the leading museums worldwide with 2,000 - 3,000 visitors a day
- co-branded chocolate and gift line

### ALBERTINA x DEMEL

- DEMEL Kaiserschmarrn to go
- casual offering during the day
- cool fine dining in the evening



4 Restaurants, Lounges & Hotels

A wide range of additional activities all around the world

- **HÉDIARD** : prestigious French luxury food brand
- **HENRY** : premium, market fresh ingredients, always handmade
- **LOUNGES** : award-winning, trend setting Premium Lounges
- **AIRPORT HOSPITALITY** : increased traffic and passenger numbers show positive impact on sales



# Contact Details

## Investor Relations

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