

**BUSINESS RESULTS FOR BUSINESS YEAR 2006/2007  
(1 APRIL 2006 to 31 MARCH 2007)**

**QUALITY and PREMIUM BRAND STRATEGY as MOTOR FOR GROWTH**

**Sharp increase in sales and profit**

- successful acquisitions in Turkey and Austria
- exclusive hospitality partner for the VIP Program at EURO 2008
- poised for further acquisitions following successful capital increase

<b>SALES</b>	<b>+ 45.1 %</b>	<b>to EUR 206.33 million</b>
<b>EBITDA</b>	<b>+ 22.0 %</b>	<b>to EUR 13.49 million</b>
<b>EBIT</b>	<b>+ 46.2 %</b>	<b>to EUR 6.14 million</b>

**VIENNA – 14 June 2007** – DO & CO Restaurants & Catering AG announced its results today in accordance with IFRS for business year 2006/2007 (1 April 2006 to 31 March 2007). This business year is the first time sales at DO & CO have topped the EUR 200 million mark to reach EUR 206.33 million. This figure represents a 45.1 % increase over business year 2005/2006.

Airline Catering increased its sales for the period by a robust 65.1 %, from EUR 74.79 million last year to EUR 123.48 million. This growth can be attributed to new customers and to the greater frequency with which existing customers used its services as well as to acquisitions in Turkey and Austria.

Thanks to rising demand, International Event Catering reported encouraging growth of 9.6 % for total sales of EUR 39.04 million (previous year: EUR 35.60 million).

Restaurants, Lounges & Hotel increased sales by 37.8 %, from EUR 31.79 million to EUR 43.82 million. This good showing can be traced mainly to restaurant and catering operations at the British Museum in London as well as the opening of the first DO & CO Hotel in Vienna, the reopening of the refurbished DO & CO flagship restaurant at St. Stephen's Square in Vienna and the opening of DEMEL in Salzburg.

SALES BY DIVISION Business Year (April - March)	2006 / 2007	2005 / 2006	Change	
	in m €	in m €	in m €	in %
Airline Catering	123.48	74.79	48.69	+ 65.1 %
International Event Catering	39.04	35.60	3.44	+ 9.6 %
Restaurants, Lounges & Hotel	43.82	31.79	12.03	+ 37.8 %
Group sales	206.33	142.18	64.15	+ 45.1 %

The consolidated EBIT for the DO & CO Group after goodwill amortization in 2006/2007 rose by 46.2 %, from EUR 4.20 million to EUR 6.14 million. EBITDA amounted to EUR 13.49 million (previous year: EUR 11.06 million) for an EBITDA margin of 6.5 % (previous year: 7.8 %).

GROUP Business Year (April - March)	2006 / 2007	2005 / 2006	Change	
	in m €	in m €	in m €	in %
Sales	206.33	142.18	64.15	+ 45.1 %
EBITDA	13.49	11.06	2.43	+ 22.0 %
Depreciation/amortization *	-7.35	-6.86	-0.49	- 7.2 %
EBIT	6.14	4.20	1.94	+ 46.2 %
EBITDA margin	6.5 %	7.8 %		
EBIT margin	3.0 %	3.0 %		
Employees	2,014	1,340	674	+ 50.3 %

\* including goodwill amortization

A detailed account of the development of the DO & CO AG divisions is given below:

## 1. AIRLINE CATERING

AIRLINE CATERING Business Year (April - March)	2006 / 2007	2005 / 2006	Change	
	in m €	in m €	in m €	in %
Sales	123.48	74.79	48.69	+ 65.1 %
EBITDA	7.18	5.08	2.10	+ 41.4 %
Depreciation/amortization *	-4.59	-3.89	-0.70	- 18.1 %
EBIT	2.59	1.19	1.40	+ 117.6 %
EBITDA margin	5.8 %	6.8 %		
EBIT margin	2.1 %	1.6 %		
Share in consolidated sales	59.9 %	52.6 %		

\* including goodwill amortization

Airline Catering recorded sales of EUR 123.48 million in 2006/2007. That corresponds to growth of EUR 48.69 million, or 65.1 %. There are several factors responsible for this impressive growth.

First, DO & CO entered a new market with its joint venture in Turkey. The new Gourmet Kitchens in Turkey have been supplying the national carrier Turkish Airlines plus more than 40 other national and international airlines with top quality board catering since 1 January 2007. Under the brand name TURKISH DO & CO, the new joint venture with Turkish Airlines is pursuing an innovative quality strategy and is the market leader in the Turkish airline catering market.

Second, DO & CO added the national carrier Austrian Airlines to its clientele on taking over Airst. DO & CO has been providing culinary services to the entire Austrian Airlines Group in Austria since March 2007.

In addition to Gourmet Kitchens in Vienna, Linz, Graz and Salzburg, DO & CO now has a Gourmet Kitchen operating in Bratislava. A stake was also acquired in an airline catering kitchen in Malta that has a long-term contract to provide board catering for the national carrier Air Malta.

In this same context, DO & CO has been given responsibility for catering the lounges of Austrian Airlines in Vienna.

Two quality Arab carriers were added to the international clientele, namely ETIHAD (ex New York) and QATAR AIRWAYS (ex Frankfurt).

The scope of services provided to several existing customers was also expanded in the year under review. Sales with EMIRATES Airlines in particular rose substantially. Furthermore DO & CO operates also for EMIRATES its lounge at the JFK airport in New York.

EBITDA and EBIT were both substantially higher than last year. EBITDA totaled EUR 7.18 million, a rise of EUR 2.10 million against the previous year. EBIT increased by EUR 1.19 million to EUR 2.59 million. That corresponds to growth of 117.6 %. The EBIT margin in Airline Catering thus rose from 1.6 % in 2005/2006 to 2.1 % in 2006/2007.

## 2. INTERNATIONAL EVENT CATERING

INTERNAT. EVENT CATERING Business Year (April - March)	2006 / 2007	2005 / 2006	Change	
	in m €	in m €	in m €	in %
Sales	39.04	35.60	3.44	+ 9.6 %
EBITDA	3.83	3.69	0.14	+ 3.7 %
Depreciation/amortization	-1.20	-1.30	0.10	+ 7.9 %
EBIT	2.63	2.39	0.24	+ 10.0 %
EBITDA margin	9.8 %	10.4 %		
EBIT margin	6.7 %	6.7 %		
Share in consolidated sales	18.9 %	25.0 %		

\* including goodwill amortization

EBITDA for International Event Catering increased in 2006/2007 by EUR 3.44 million, or 9.6 %, rising to EUR 39.04 million. In international competition DO & CO submitted the winning bid for several international sport events to continue its quality growth.

In the first quarter of last year, DO & CO was a VIP hospitality partner at the traditional America's Cup in Valencia for the first time. Following that successful premiere last year, DO & CO was again selected starting in April 2007 to provide culinary services to VIP guests for more than three months for the America's Cup, probably the most important and prestigious sailing event in the world.

Another highlight came in the second quarter with the 2006 World Equestrian Games in Aachen, the world championships in horse riding and jumping. Working with its long-standing and close cooperation partner Reitverein Aachen, DO & CO was a reliable partner at this two-week event, treating spectators to superb catering services during the exciting competitions.

The ATP Men's Tennis Masters Tournament in Madrid, Spain, was a major focus in the third quarter. After successfully planning and staging this top event, DO & CO was also given full responsibility for the first time over the Women's Tennis World Championships at the same venue (with "Catwalk of Tastes" as the culinary theme).

DO & CO displayed its usual dedication and superb quality in catering events for VIPs during the Formula 1 Grands Prix season (14 races worldwide) and for

guests at the finals of the Champions League in Paris, the Hahnenkamm Race in Kitzbühel, the Four Hills Tournament in Innsbruck and Bischofshofen, the PGA Golf Tournament in Valderrama, Spain, and one of the best beach volleyball tournaments in the world, the Beach Volleyball Grand Slam at Wörthersee in Austria.

EBITDA for International Event Catering increased to EUR 3.83 million (previous year: EUR 3.69 million) and EBIT by 10.0 % to EUR 2.63 million (previous year: EUR 2.39 million). That translates into an EBIT margin of 6.7 % (previous year: 6.7%).

### 3. RESTAURANTS, LOUNGES & HOTEL

<b>RESTAURANTS, LOUNGES &amp; HOTEL</b>	<b>2006 / 2007</b>	<b>2005 / 2006</b>	<b>Change</b>	
	<b>in m €</b>	<b>in m €</b>	<b>in m €</b>	<b>in %</b>
<b>Business Year (April - March)</b>				
<b>Sales</b>	<b>43.82</b>	<b>31.79</b>	<b>12.03</b>	<b>+ 37.8 %</b>
<b>EBITDA</b>	<b>2.48</b>	<b>2.29</b>	<b>0.19</b>	<b>+ 8.4 %</b>
<b>Depreciation/amortization</b>	<b>-1.56</b>	<b>-1.67</b>	<b>0.11</b>	<b>+ 6.5 %</b>
<b>EBIT</b>	<b>0.92</b>	<b>0.62</b>	<b>0.30</b>	<b>+ 48.4 %</b>
<b>EBITDA margin</b>	<b>5.7 %</b>	<b>7.2 %</b>		
<b>EBIT margin</b>	<b>2.1 %</b>	<b>2.0 %</b>		
<b>Share in consolidated sales</b>	<b>21.2 %</b>	<b>22.4 %</b>		

\* including goodwill amortization

Business Year 2006/2007 saw Restaurants, Lounges & Hotel achieve robust sales growth of EUR 12.03 million, for total sales of EUR 43.82 million (previous year: EUR 31.79 million). This solid growth can be traced mainly to the opening of the first DO & CO Hotel in Vienna and the reopening of the refurbished DO & CO flagship restaurant at St. Stephen's Square in Vienna as well as restaurant and catering operations at the British Museum in London and the opening of DEMEL in Salzburg.

The already high utilization of capacity was also further increased at existing business locations. It should be noted that both EBITDA and EBIT were increased despite the opening of new establishments and the start-up and project costs involved. EBITDA rose from EUR 2.29 million in the previous year to EUR 2.48 million in the year under review. EBIT improved by EUR 0.62 million to EUR 0.92 million.

## **DO & CO STOCK**

DO & CO stock posted a healthy price gain of 116.4 % in the period from 1 January 2006 to 31 March 2007. Market capitalization totaled EUR 188.06 million at the closing price of EUR 96.50 on 31 March 2007.

Following the successful placement of its capital increase, the DO & CO management is pleased to have won over new investors and to have achieved much better liquidity for its shares by upping the portion of stock in free float.

## **OUTLOOK**

### **AIRLINE CATERING**

After its successful acquisition and launching of new products, Airline Catering will now focus on their integration.

Besides carefully optimizing and harmonizing internal operations at our various business locations, the division will start an innovation campaign for our customers. To ensure the continued loyalty of our present customers and to attract new ones, DO & CO will offer innovative and tailor-made products and service packages. Creative and new quality products will be introduced in the first quarter of next year particularly for the two national carriers Turkish Airlines and Austrian Airlines.

DO & CO is also participating in several international tenders with an eye to securing and expanding the premium quality strategy of Airline Catering in international competition.

### **International Event Catering**

Activities in International Event Catering in the first quarter of 2007/2008 will revolve around the 32<sup>nd</sup> America's Cup in Valencia, which lasts a total of three months.

Preparations are also well underway for the European Football Championships 2008 in Austria and Switzerland, the EURO 2008.

DO & CO management will continue to concentrate on broadening the customer base this coming business year, with a special focus on quality, as always.

## **Restaurants, Lounges & Hotel**

The BMW Welt will open in Munich in late autumn 2007. DO & CO is especially proud to have been chosen by BMW to be its exclusive catering partner at this site for several restaurants, cafés and bistros and to be in charge of culinary services for the modern special-event areas.

Priority will also be given to product development and to margin improvement at all business locations in this division.

Our goal is to expand our no-compromise quality and premium brand strategy and to live a corporate culture reflecting those values so that we can offer an innovative and competitive product portfolio which is unique and difficult to replace in the value it adds.

The unique DO & CO corporate culture coupled with an innovative product portfolio and solid cost management will continue to strengthen DO & CO's market position in the future and bring about lasting improvements in its margins.

Assuming the continuation of present market conditions, the management of DO & CO expects sales and profit for business year 2007/2008 to increase and further market opportunities to arise for sustained, quality growth.

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### **Financial Calendar**

General meeting 5 July 2007

Reuters Code:	DOCO.VI
Bloomberg Code:	DOC AV
Vienna Stock Exchange:	<a href="http://www.wienerboerse.at">www.wienerboerse.at</a>
Security abbreviation:	DOC
Security code number:	081880
ISIN code:	AT0000818802
Trading segment:	Official Trading
Market segment:	Prime Market
In following indices:	ATX Prime, WBI
Number of shares:	1,948,800
Listed nominal:	€14,162,482
Initial listing:	30 June 1998